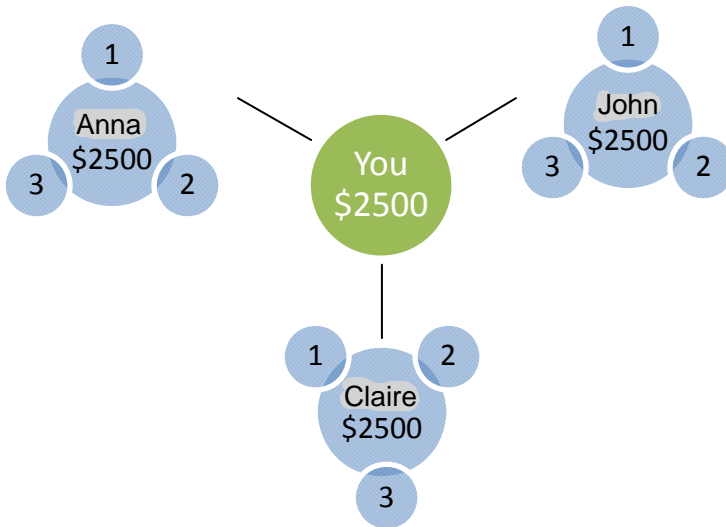




ARBONNE System for Success and Compensation Snapshot

Levels (Maintenance)
District Mgr (\$2,500)
Area Mgr (\$10,000)
Regional VP (\$40,000)
National VP (\$160,000)

Six for Success
30 - 40 people/month
\$2500 volume
\$500 average volume/group * 5 people
<u>X 6 groups per month</u>
\$3000 volume/month * 30 people
\$ 1050 Earnings



DM	AM	RVP	NVP
8% Group Volume Override \$200 DM Bonus \$400-\$1000/month average	+ 6% Group Volume Override \$400 Bonus \$1000-\$4000/month average	+3% Group Volume Override \$600 Bonus \$5000-\$16,000/month average Mercedes \$800	+1% Group Volume Override \$600 Bonus \$20,000+ per month Mercedes \$1000

Consultant (\$99) - 35% Retail Earnings + 15% Earnings on Reorders + Bonuses & Trip Incentives

Preferred Client (\$29) - 20% Discount off Retail Price