

LEVEL SALES COMMISSIONS AND OVERRIDES

Summary

	Independent Consultant	District	Area	Region	Nation
Preferred Client Commission	15%	15%	15%	15%	15%
Central Group Override		8%	6%	3%	1%
1st Generation Override		8%	6%	3%	1%
2nd Generation Override		2%	1%	2%	1%
3rd Generation Override		1%	1%	2%	1%
4th Generation Override					1%
5th Generation Override					1%
6th Generation Override					1%

Think of each of these sections as separate “profit centres” for your business. As an Independent Consultant, you make a 15% commission on orders placed by personally registered Preferred Clients (based on SRP, excluding certain product promotions).

Once you become a District Manager, you now have a central group and overrides are paid on your entire District. Remember, you are part of your District, so the 8% override is now also paid on the OV for your personal sales and purchases through your Arbonne ID, as well as from the sales to your registered retail Clients and Preferred Clients.

Example:

To get paid at the 2nd and/or 3rd Generations (let’s look at District), you need to be as wide as you are deep. To get paid on a 2nd Generation District Manager (that’s two levels deep) in your organization, you need to have two District Managers at the 1st Generation level (two wide). To get paid on a 3rd Generation District Manager (that’s three levels deep), you must have three District Managers at the 1st Generational level (three levels wide).