

ORGANIZATION CHART

Month of _____

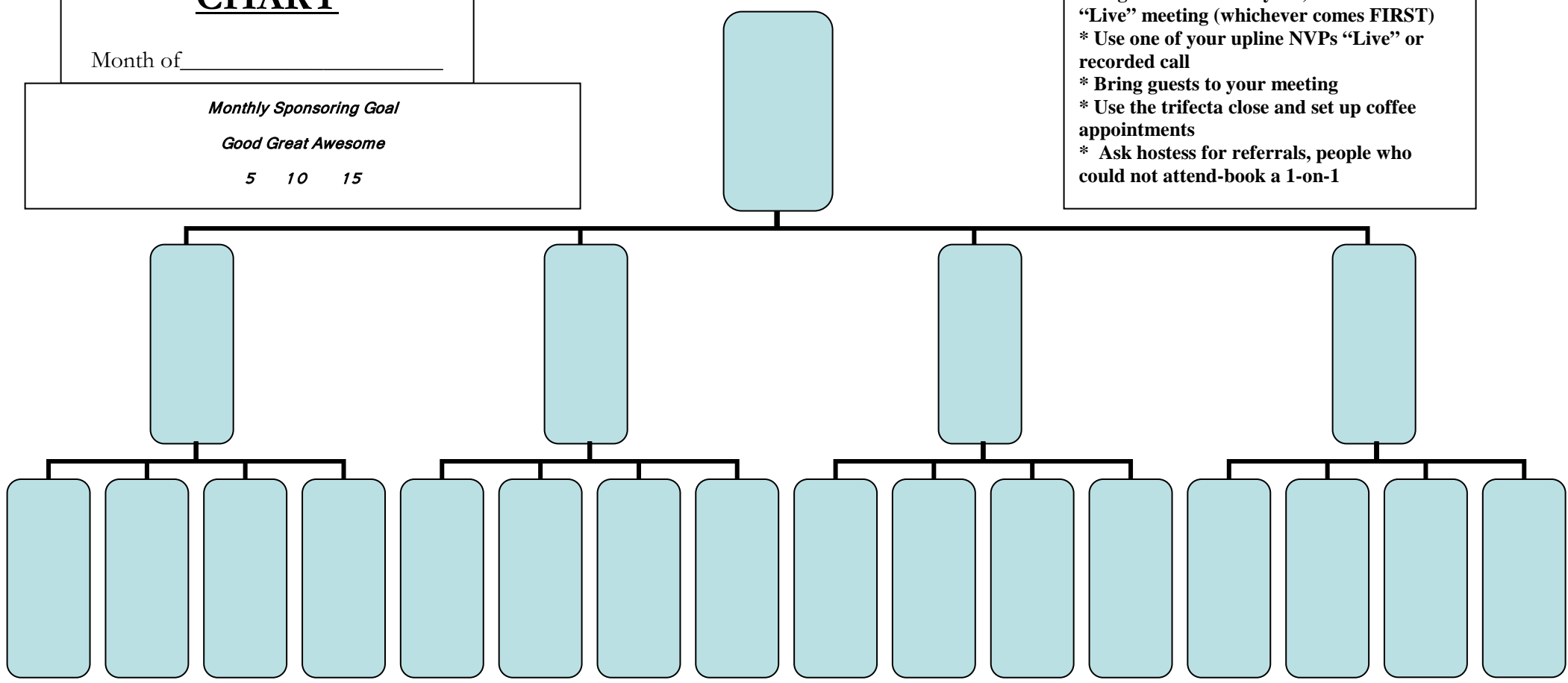
Monthly Sponsoring Goal

Good Great Awesome

5 10 15

Paint the Picture

- * Who do you want on your "Dream Team"
- * Plug them in to 3 way cal, recorded call or "Live" meeting (whichever comes FIRST)
- * Use one of your upline NVPs "Live" or recorded call
- * Bring guests to your meeting
- * Use the trifecta close and set up coffee appointments
- * Ask hostess for referrals, people who could not attend-book a 1-on-1



Classes **Awesome Goal – 10**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

Who am I qualifying for DM this month? _____

My volume goals between myself and new consultants this month:
 Good _____ Great _____ Awesome _____

Fillers to build my \$2,500

1. One on ones
2. Catalogue Parties
3. Referrals
4. Re-orders/Follow Up
5. Sample Packs
(use Fit Kits/RE9/Color to do one on ones)

Sponsoring Appointments **Awesome goal – 4 a week**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.
- 11.
- 12.
- 13.
- 14.
- 15.