

REMEMBER:

With 3 orders and at least \$180 in party sales you get a free product of your choice up to \$60 value.

In addition with every \$300 in party sales – you receive \$120 of products for \$24! (plus tax and shipping). If group order totals more than \$600, your shipping is Free.

Also, based on your party sales you will be eligible to purchase a specified number of products for yourself at a 50% discount (refer to the chart).

Total Group Presentation SRP	\$60 Free Product	50% Discount	\$120 SRP for \$24	Host Order Free Shipping
\$180–\$299	Yes	1 product	-	-
\$300–\$599		1 product	\$120 value for \$24	-
\$600–\$899		2 products	\$240 value for \$48	Yes
\$900–\$1199		3 products	\$360 value for \$72	Yes
\$1200–\$1499		4 products	\$480 value for \$96	Yes
\$1500+		5 products	\$600 value for \$120	Yes

Please feel free to contact me with any questions. I have set aside this date for you and your friends, and I will look forward to seeing you soon!

Thanks!!!



*PURE * SAFE * BENEFICIAL*
SKIN CARE HAIR CARE BODY CARE COSMETICS VITAMINS
NUTRITION

HOST PLANNER

PARTY DATE: _____

TIME: _____

LOOKING GREAT AND FEELING GREAT

Thank you so much for your willingness to have a get together in your home and share Arbonne with your friends and family!
I am looking forward to your presentation.

Keep in mind that I am always looking for leaders who want to partner with me in the Arbonne business. I will be glad to discuss this lucrative opportunity with you or with anyone you think may be interested in learning more about Arbonne.

If you have any questions about your presentation or the Arbonne opportunity, please contact me. I look forward to an awesome time with you!

1. Call your friends and family and invite them personally! Your friends are more likely to come if you personally call to invite them to share your enthusiasm for the products.

2. Share your love of any products you have already tried.

3. Over invite!! To have 3–5 guests, invite about 8–10 people. People have last minute emergencies and if you invite extra people it will compensate for those who cannot make it

4. Send invitations or e-vites about a week ahead of the presentation date. This will serve as a reminder. Follow up a few days before the presentation with a phone call.

5. If you have samples, give them out to guests a.s.a.p. and ask them to promise you that they will use them right away for at least 3 days.

6. Let your guests know that I will be giving them a quick call a couple of days prior to the event to ask about any skin care concerns. You send me their names and phone # as soon as you know who is planning to attend.

7. Keep refreshments VERY simple.

Other Tips for a Successful Arbonne Presentation

**Make your guest list. DON'T pre-judge—everyone needs skin care, make-up, spa and nutritional products. Tell them which Arbonne products you like best!

**Invite people to a “fun and educational Girls’ Night Out”; not just another product party.

**For those that can't attend, give them the opportunity to purchase before your presentation. This will help you reach your goal. Give them a catalogue and find out what they want.

**Keep in touch with me. If you are having difficulties with finding guests, I can help.

**Create an environment in your home free of distractions.