Goal Setting

IPA Goals (Income	Producing	Activity)		Good	Great	Awesome
Number of new direct b	usiness build	ers				
Number of new busines	ss builders to	my directs				
Number of PC re-order	s with a min o	of 150 QV				
Number of new PCs wi	th a min of 15	0 QV				
Number of new One or	Ones					
Number of Follow-ups						
Number of Group Pres		kshops/Part	ies			
Number of Grand Oper	nings					
QV						
Get into qualification fo	r:	DM	AM			
Promote to: Promote a business bu		DM DM	AM AM	Earn my DN Name(s):	or AM bonus	s (circle)
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How my IP activity v above: • •	vill match m	ny intentio	ns to mo	eet my goals	to get build	ers and PCs as
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Other Notes to Self