

# eoä

EYE ON ARBONNE

EXECUTIVE REGIONAL VICE PRESIDENT

## Fueled by Dreams

For Jennifer Polit of Chicago, Illinois, life quickly went from calm and enjoyable to frightening, when her husband lost his job. A former teacher, Jennifer had left work to raise the couple's children full-time, so the sudden lack of income left the family worried about their future — and their present. But when Jennifer attended a Mercedes-Benz Presentation, that all changed.

Arbonne is nothing I would have imagined myself doing a few years ago. I was completing a Masters degree in Education when I was introduced to Arbonne in August of 2008. I was immediately excited about the products, though embracing the business took much longer. Becoming a mom halted my teaching career, as I realized the struggle many women face in life: balancing motherhood with work. My husband and I agreed to make sacrifices so that I could be home with our children. The business appealed to me as a fun way to make some extra money, but I never saw it as a career. Why would a young professional with a Masters degree want to sell cosmetics? My opinion changed a year later, when my husband lost his job very unexpectedly. All of our future plans felt shattered. It was that same week that my upline, now ENVP Lisa Hamilton, invited me to her Mercedes-Benz Presentation.

Jennifer with her *Whys* — husband Matthew Habib, daughter Ella and son Gabe.



Jennifer Polit

Arbonne Independent Consultant, Executive Regional Vice President

I was feeling totally hopeless, angry, defeated, and scared. But being at Lisa's Presentation was such a shocking contrast! Here was someone who decided for herself what she wanted her life to look like, and through Arbonne, created that. I left so full of hope, inspiration and excitement. I was still scared, but I saw how supportive the leadership in Arbonne was that it gave me the courage to make this work. I had to ignore my

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ego, which still held some stigma over joining "one of those" businesses, but I was determined. I vowed I would never let anyone else have control over my family's future. A little over two years later, I also promoted to Regional Vice President, and held my own Mercedes-Benz Presentation in that very same room!

On Arbonne's Incentive Trip to Atlantis, Bahamas with Mom, Zofia Polit and kids.



## SUCCESS STRATEGY

“Develop your belief in three key areas: Arbonne, the products, yourself.”

Succeeding in Arbonne is not a mystery. I've learned it all boils down to belief in three areas: the products, the company, and in yourself. That final component was the hardest for me. When I started Arbonne as a means to financial security, I had no idea what a transformation I would undergo personally. I learned to trust our system of success and follow it completely. That was to include daily personal development, which has transformed me into the best possible version of me! My journey to Region was fueled by dreams, but I have learned that it is difficult for most people to dream in today's world. It requires courage. But those dreams of what my life *could* look like propelled me to make it a reality.

This was the best decision I have ever made. I now create my own schedule around what is convenient for my family. My activity in my business determines how much money I earn, while helping and inspiring other people every day. I have made wonderful friendships with generous, positive people. I have a clear vision of my future, and for the first time in years I feel like I am in control of my life. As passionate as I am about literature and teaching, I know I will never return to a career where someone else can determine my worth. Arbonne is my vehicle for living the life I want. As a family, we look toward the future with great excitement and anticipation.

To my husband, Matt: You quickly saw “the big picture.” Thank you for trusting me and believing in my abilities and for always pushing me to be better. Thanks for stepping up at home and being the best dad ever. I can't wait to enjoy our beautiful life ahead together. I love you!

To my kids, Ella and Gabriel: Thanks for your patience during all those nights mom worked. You already know that when mom goes to a Presentation, it is so you can vacation on the beach. I hope someday you will see it is so much more. Mommy loves you!

To my family, and especially my mom, Zofia: I am grateful for your unwavering support. Thank you for your countless hours of babysitting when I was getting my business going. I could not have done this without you!

The best part of Arbonne has been the friendships I have forged with my team. To my first true business partners, Dorota Jakubczak and Stacey Martinez: Thanks for trusting me as your leader. Your energy and drive inspire me every day. I can't wait to travel the world together!

To my team: You are the BEST! None of this would have been possible without you. I know I have the loveliest, smartest, sweetest team. Keep having the courage to reach for your dreams. Don't stop until you are at the top!

To my sponsor, ENVP Lisa Hamilton: Your belief in me and in Arbonne was contagious! Thank you for your patience and love. You are an amazing leader and I am blessed to call you a mentor and a friend. You have touched my life more than you can know.

To my upline ENVP Valerie Guenter: You have shown me that love and compassion *do* have a place in business. You epitomize leadership and I strive to be more like you as I grow in Arbonne. Thank you for all you do for us!

A huge thanks to all my hostesses and clients who have supported my business. I hope you see how you have impacted our lives by saying “yes” to a little Presentation.

Lastly, thank you Arbonne for helping my family dream again.



Top to Bottom

Jennifer with Arbonne CEO Kay Napier in Chicago. • Jennifer with her Sponsor and mentor, ENVP Lisa Hamilton. • Celebrating with part of the team at Jennifer's Mercedes-Benz Presentation. • With first Area Managers, Dorota Jakubczak and Stacey Martinez at New Managers Celebration in Las Vegas.

The Arbonne Independent Consultant featured in this EOA has achieved the rank of Regional Vice President. The average number of active Arbonne Independent Consultants who achieved this rank and average compensation is described further in the Independent Consultant Compensation Summary (ICCS) available at [arbonne.com](http://arbonne.com) > The Company > Corporate Information > 2011 Independent Consultant Compensation Summary.

The testimonial in this EOA is for illustrative purposes only and does not represent income projections. The results discussed in this EOA by the featured Arbonne Independent Consultant are not typical and should not be relied upon by prospective or current Arbonne Independent Consultants as an indication of what they should expect to earn. Actual results for each Arbonne Independent Consultant will vary depending upon individual effort, time, skills and resources. Arbonne makes no guarantees regarding income.