

# Competitive Overview

	Arbonne	Rodan + Fields	Beautycounter	Isagenix
IC Product Discount	35%	25%	25%	25% (more with autoship)
Commission of PC Sales	15%	10%	20%	
PC Product Discount	20%	10%	None (PC Rewards Only)	
PC Free Shipping	✓	✓ (with autoship)	✓	
Host / Referral Rewards	✓		✓	
Volume Only Plan	✓			
Performance Account	✓			
Promotion Credits	✓			
Pay for Monthly Performance Not Title		✓ (1 grace month)	✓	✓
Structure / Leg Requirements		✓	✓	✓
Downline Removal		✓		
Binary Plan				✓

# Arbonnes Competitive Compensation Plan

- ❖ One of the industry's highest discounts for distributors
- ❖ Industry leading Preferred Client Program
- ❖ Reward Programs: Host Rewards, PC Rewards, IC Offers
- ❖ Volume based plan without mandating structural requirements
- ❖ Unlimited width potential- you are in control of your own activity
- ❖ Generous programs to maintain paid-as and recognition titles
  - Performance accounts
  - Promotion Credits
- ❖ Car cash bonus program, and other cash incentives
- ❖ Incentives, trips and awards that can be earned annually
- ❖ Seamless global sponsoring
- ❖ Business transferable at Will
- ❖ Time tested for almost 4 decades to be sustainable