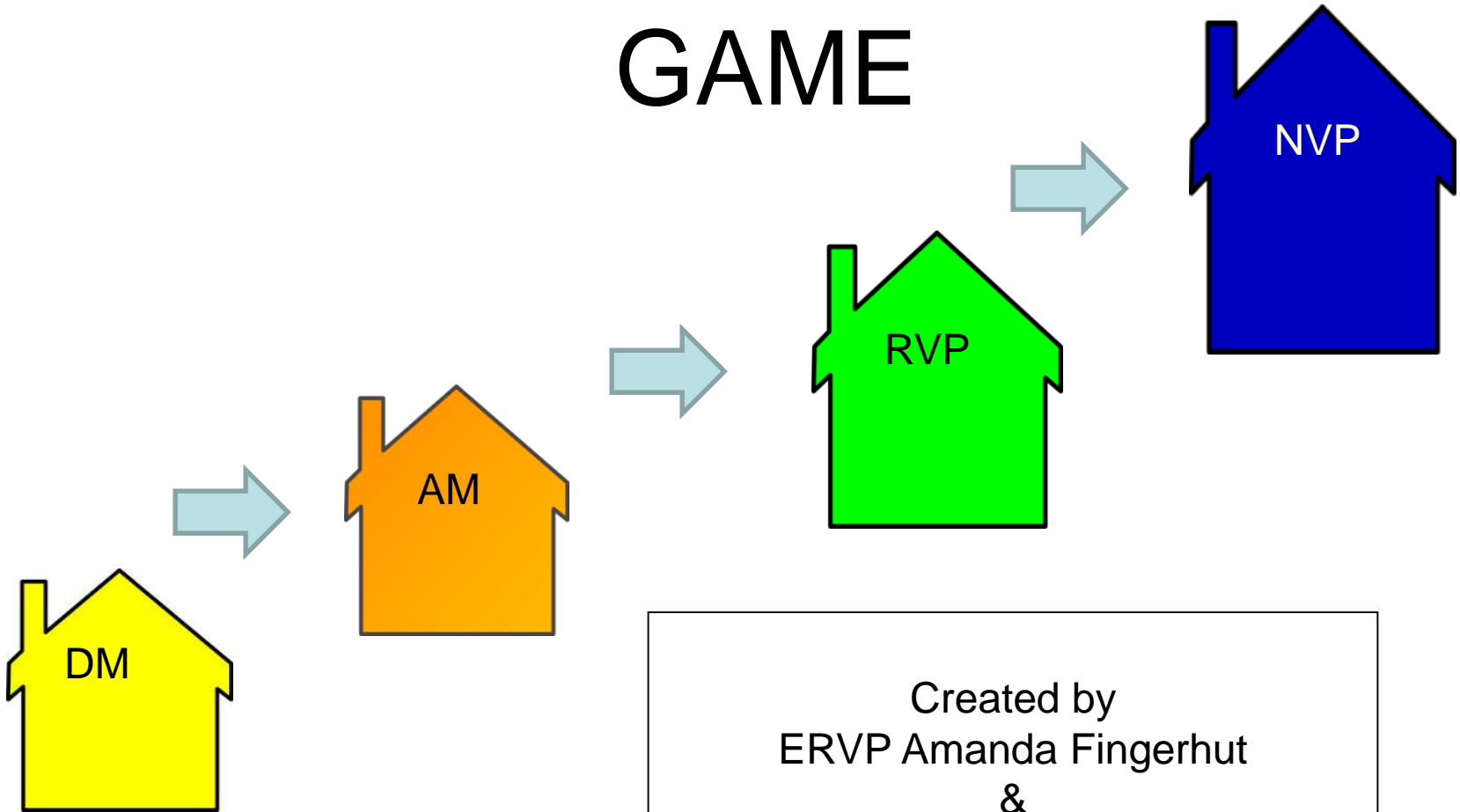


Arbonnopoly

THE COMPENSATION GAME



Created by
ERVP Amanda Fingerhut
&
RVP Vivian Shapiro

Arbonne's Compensation System

Commission

All independent consultants, whether they are consultants, District Managers, Area Managers, Regional Vice-Presidents or National Vice-Presidents, receive a **35%** commission when they sell products to **clients** directly connected to them.

All independent consultants, whether they are consultants, District Managers, Area Managers, Regional Vice-Presidents or National Vice-Presidents, receive a **15%** commission when they sell products to **preferred clients** directly connected to them. (The preferred client receives 20% off.)



Bonuses

Jewellery

Trips!



Override

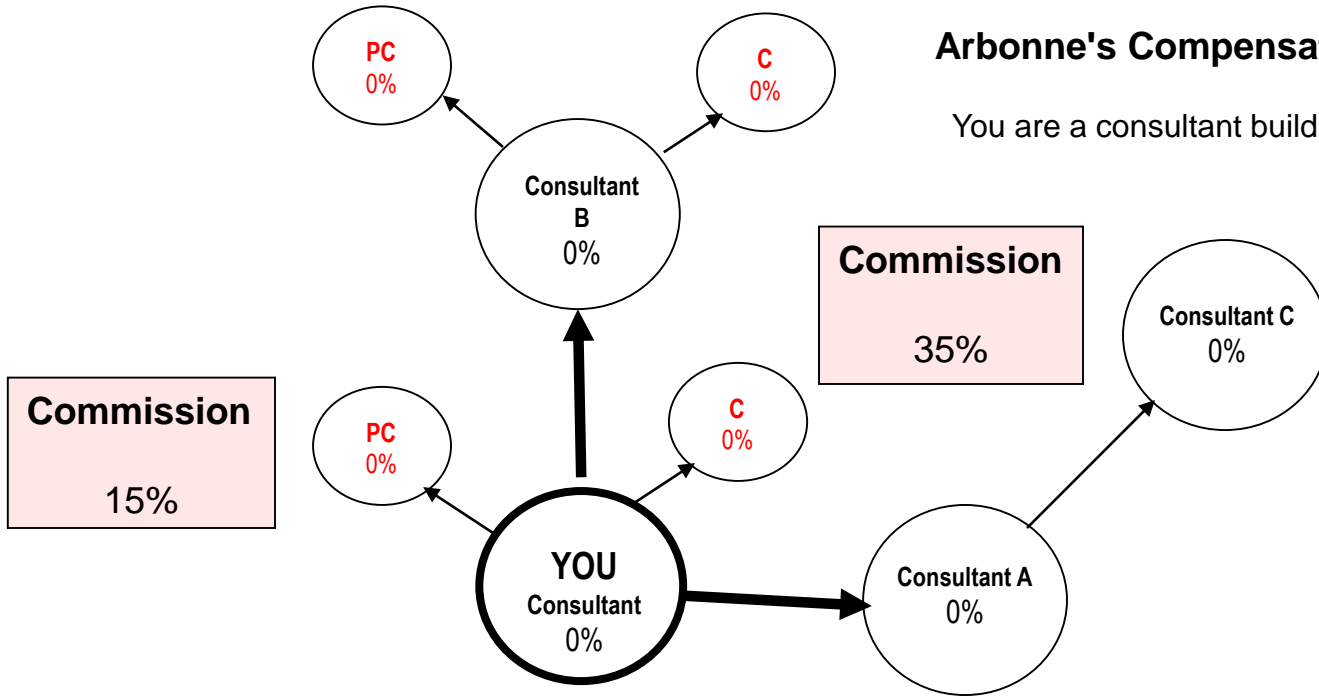
All independent consultants also receive an override on the wholesale price of the products (i.e. the price of the product once discounts are taken off and commission is given – **65% of the retail price**).

The following diagrams show the override percentages.



Arbonne's Compensation System

You are a consultant building your team

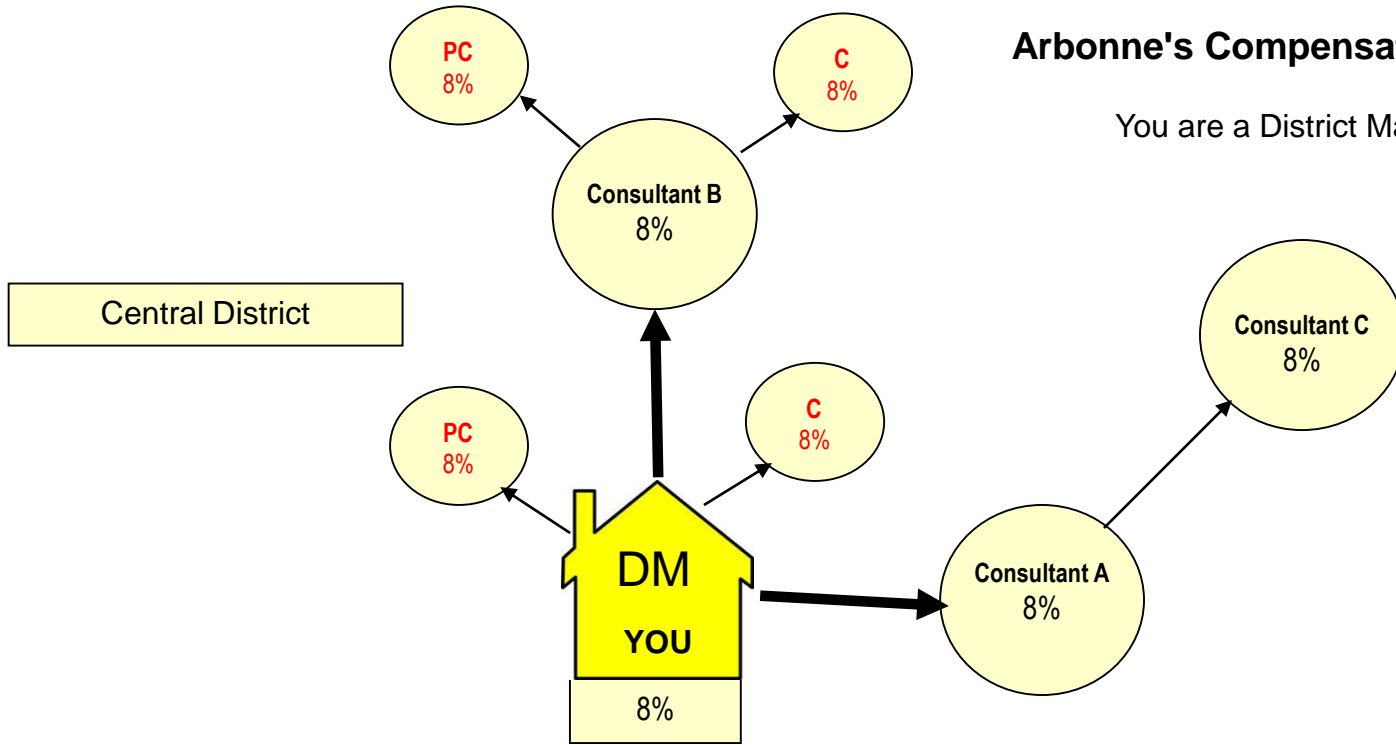


Promoting to District

- In the 1st month: personally buy/sell 1000 PQV
OR accumulate 2500 QV
- Accumulate 6000 QV over one/two months or
7500 QV over three
- accumulate 2500 QV in the last month
- Personally buy/sell 150 PQV each month
(with a total of at least 1000 PQV)

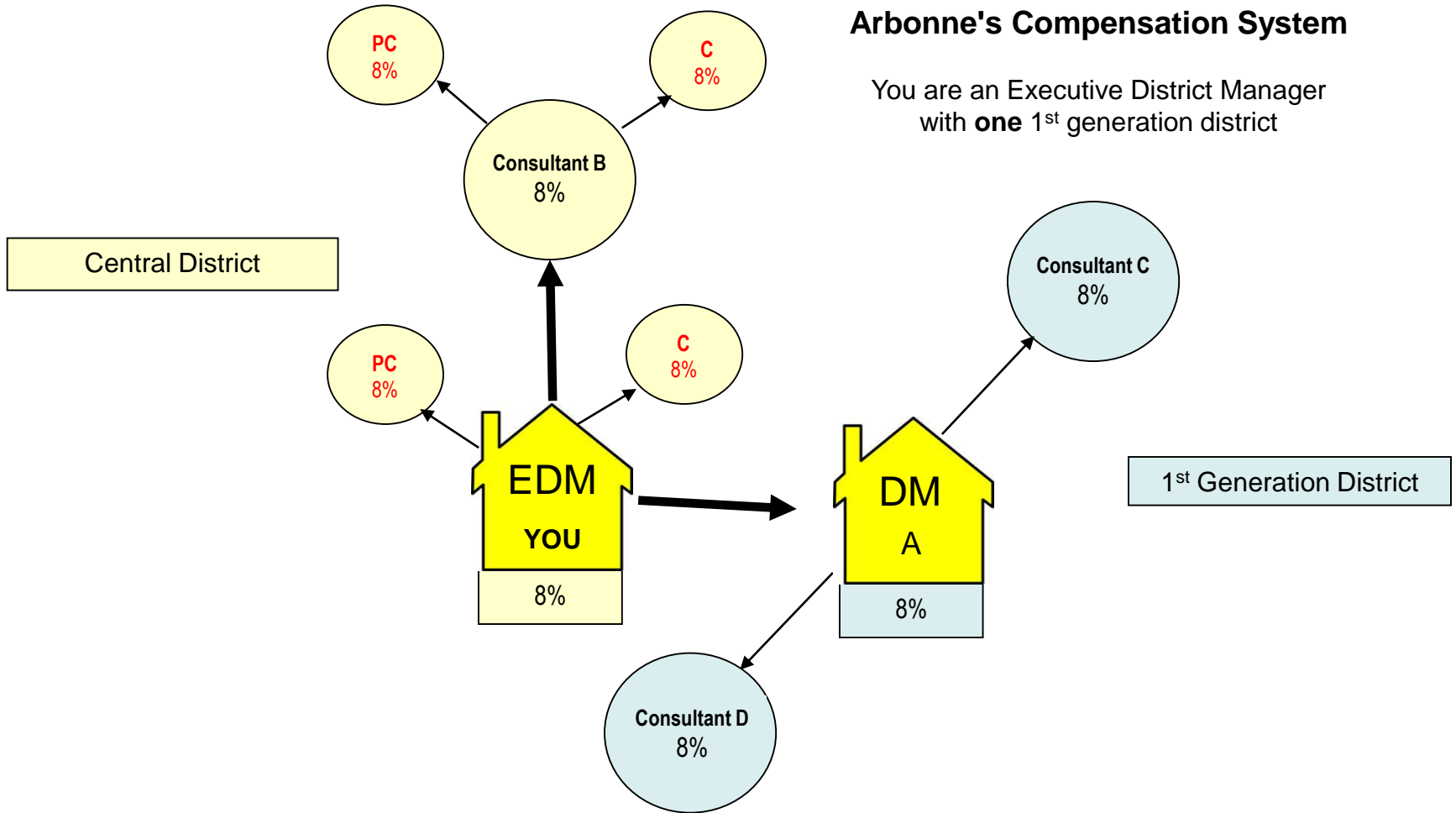
Arbonne's Compensation System

You are a District Manager!



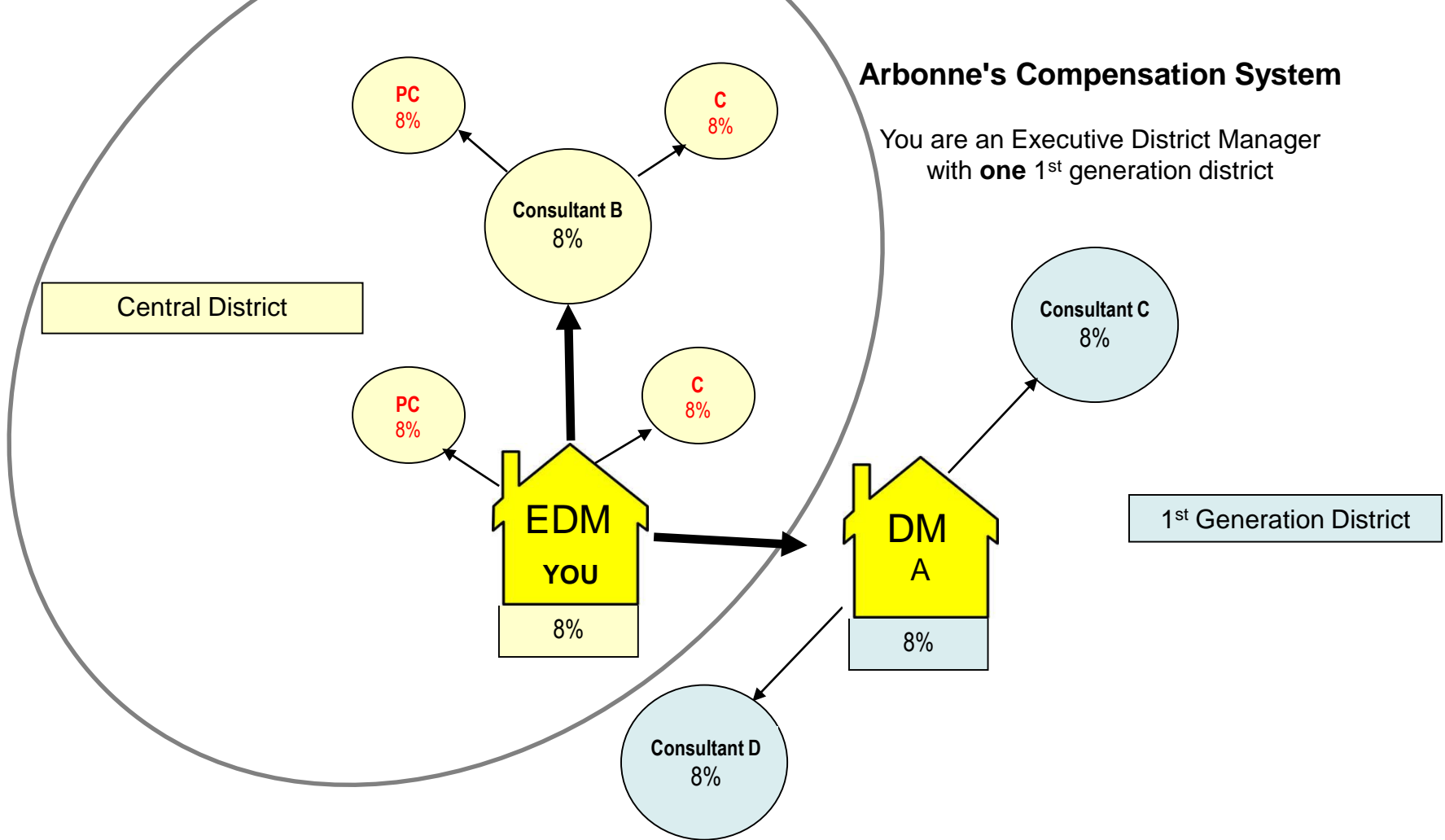
Arbonne's Compensation System

You are an Executive District Manager with **one** 1st generation district



Arbonne's Compensation System

You are an Executive District Manager with **one** 1st generation district

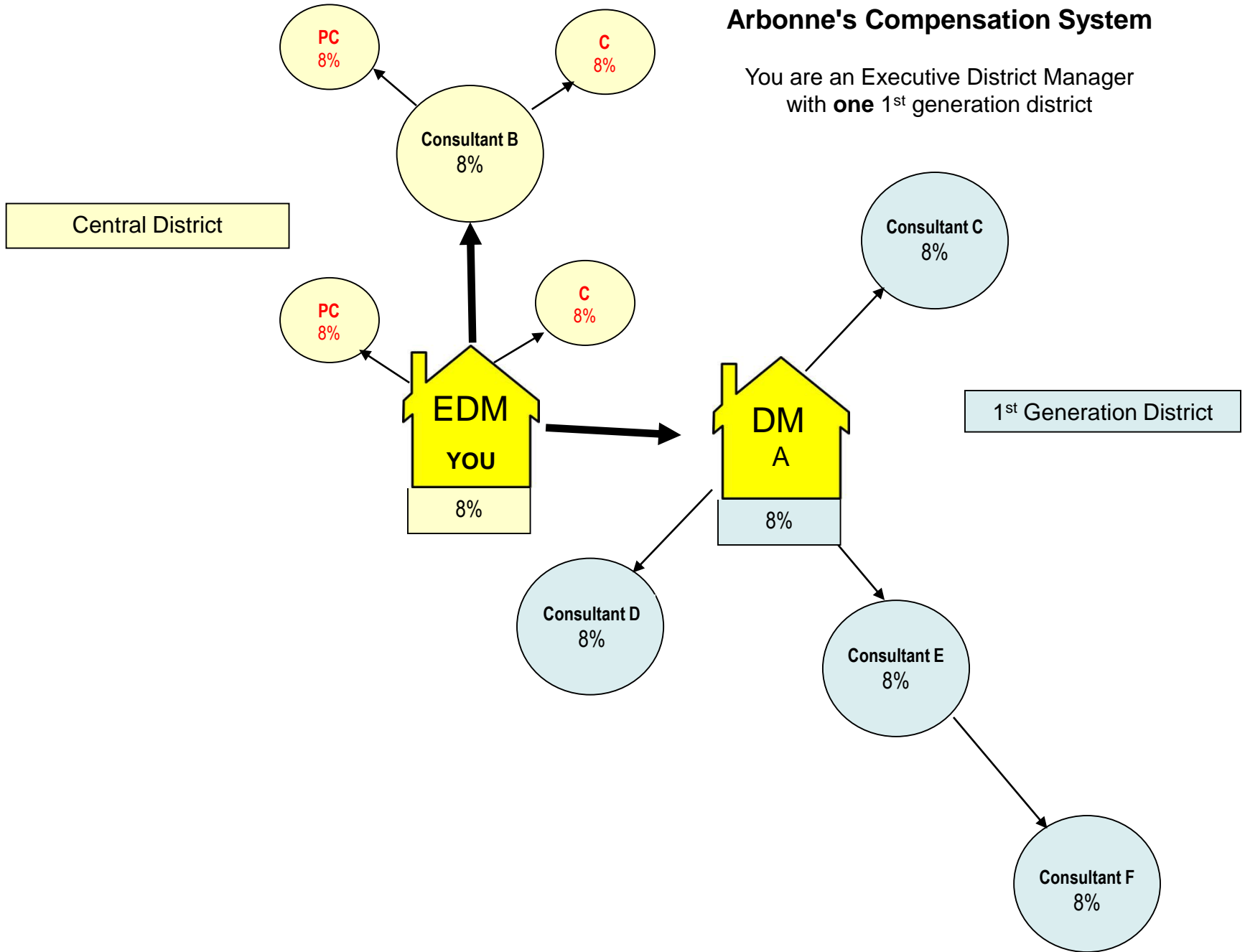


DM Bonus: \$240 CAN / \$200 US

- 5000QV in Central District
- 5 new PCs/ICs with 150QV in Central District

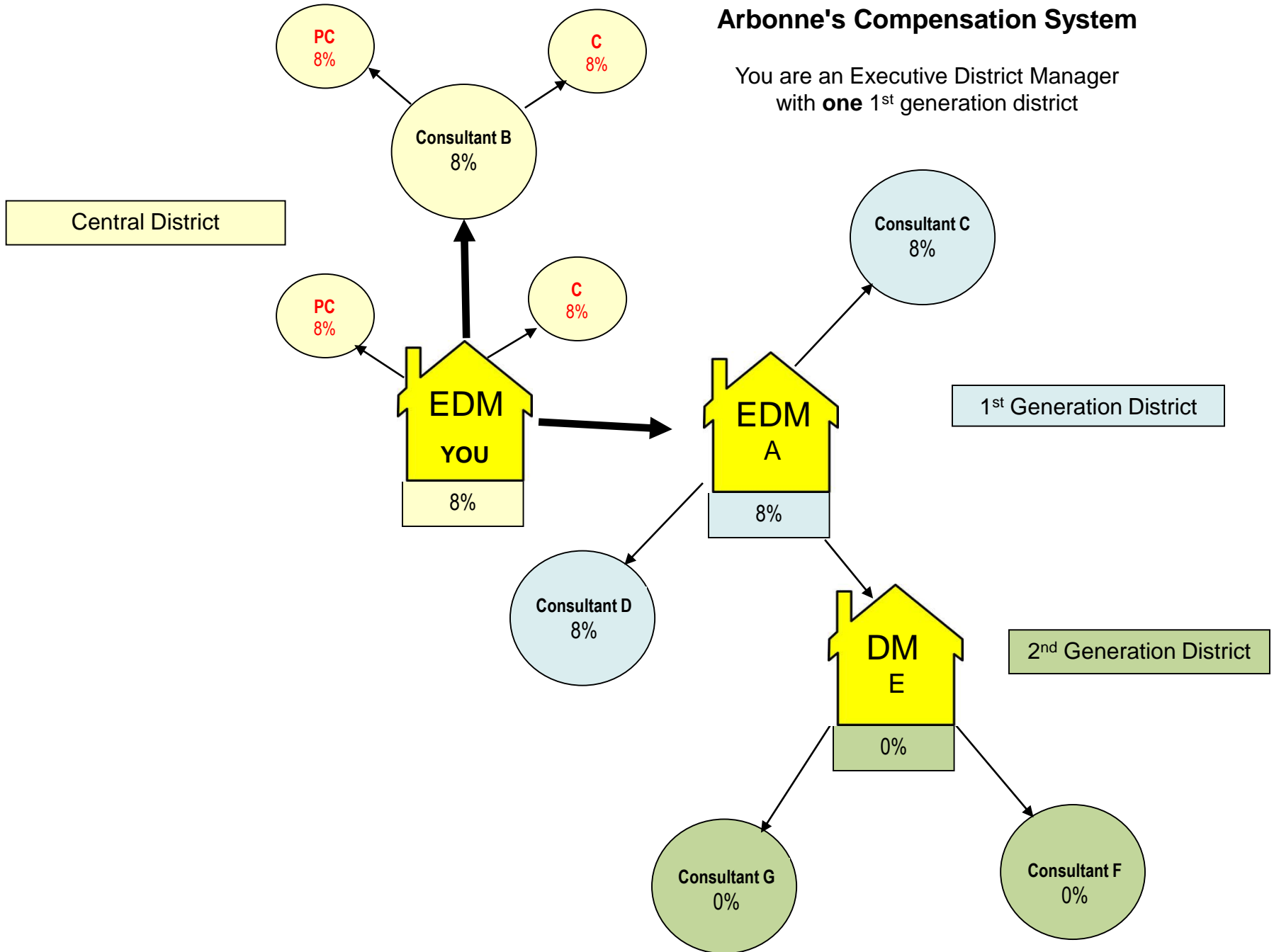
Arbonne's Compensation System

You are an Executive District Manager with **one** 1st generation district



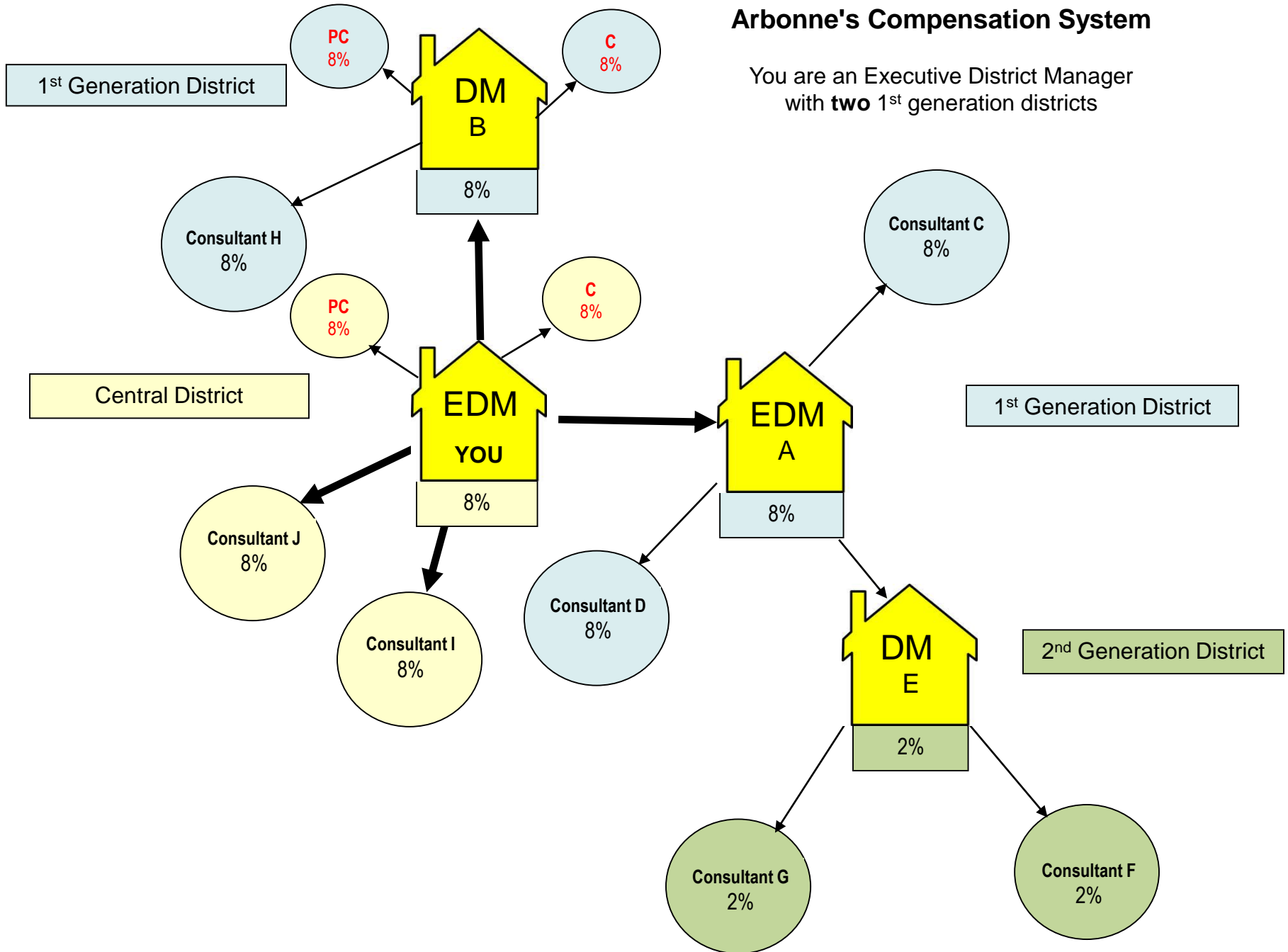
Arbonne's Compensation System

You are an Executive District Manager with **one** 1st generation district



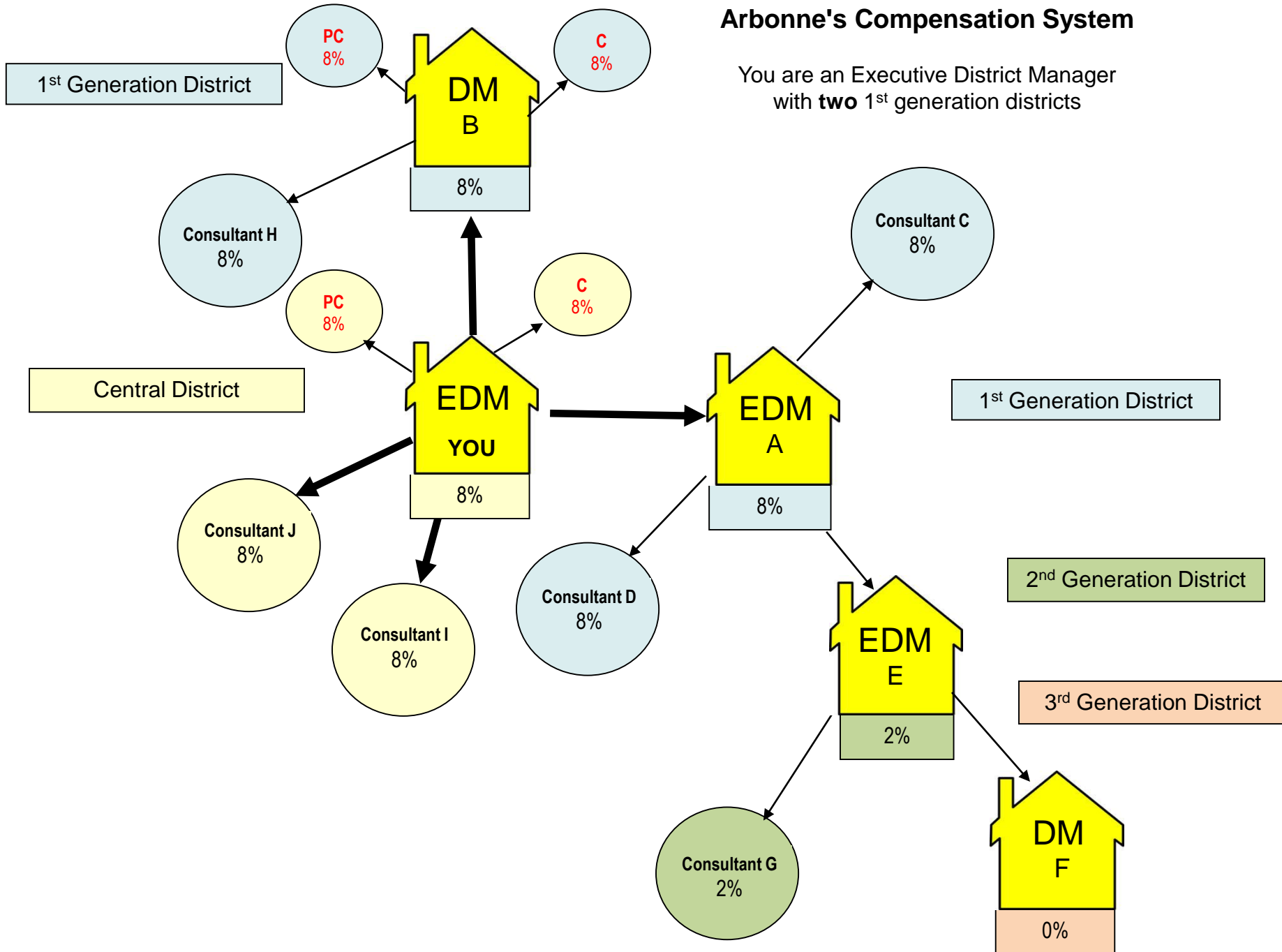
Arbonne's Compensation System

You are an Executive District Manager with **two** 1st generation districts



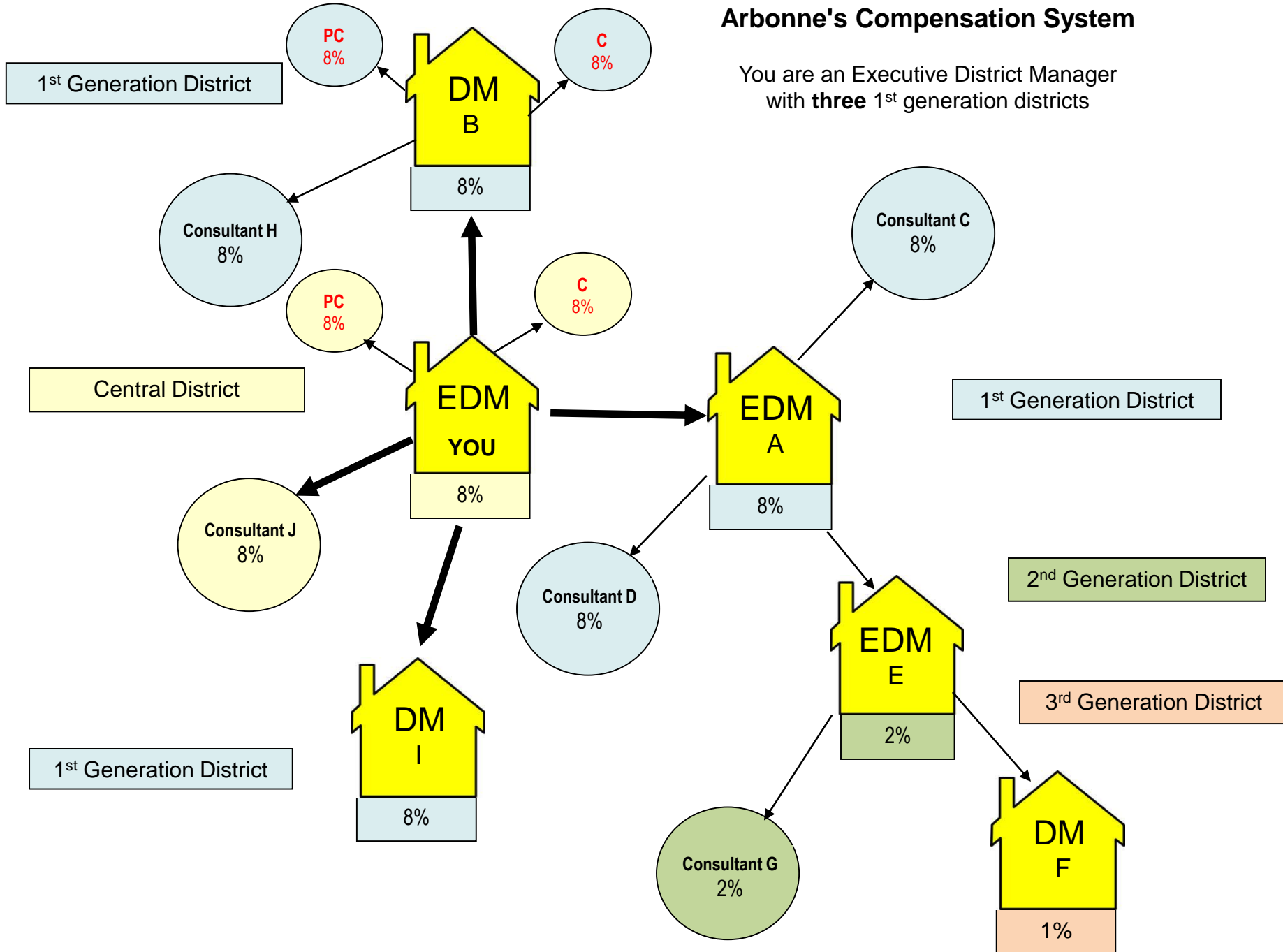
Arbonne's Compensation System

You are an Executive District Manager with **two** 1st generation districts



Arbonne's Compensation System

You are an Executive District Manager with **three** 1st generation districts



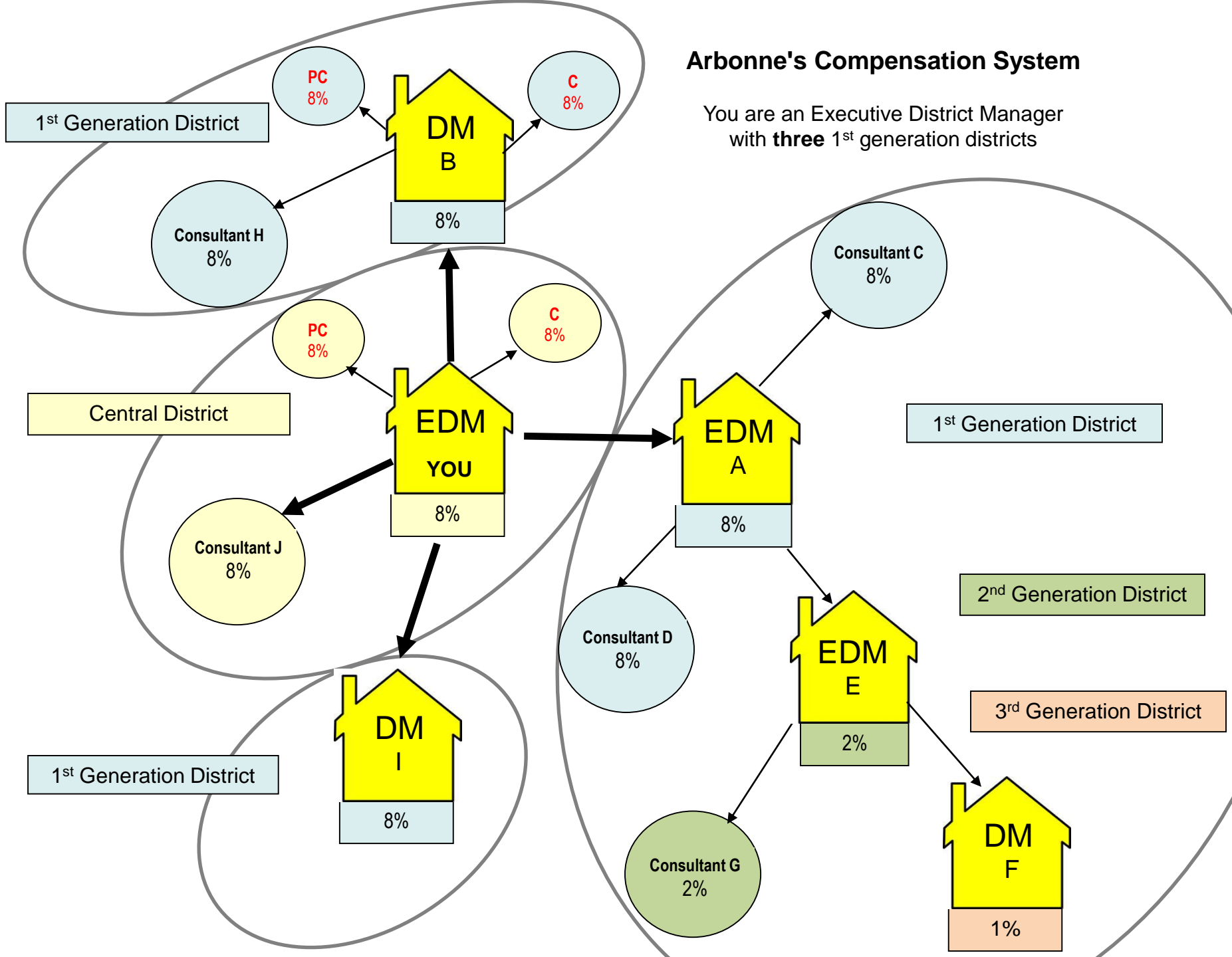
	District	Area
Central Override	8%	6%
1st Generation Override	8%	6%
2nd Generation Override	2%	1%
3rd Generation Override	1%	1%

Promoting to Area

- accumulate 24,000 QV over 2 months or 30,000 QV over 3 months
- accumulate 10,000 QV in the 1st month and in the last month of the 2 or 3 month period
- accumulate 2,500 QV in central district in each of the 2 or 3 months
- A maximum of 10,000 QV can come from the team of each direct DM)
- Personally buy/sell 150 PQV each month

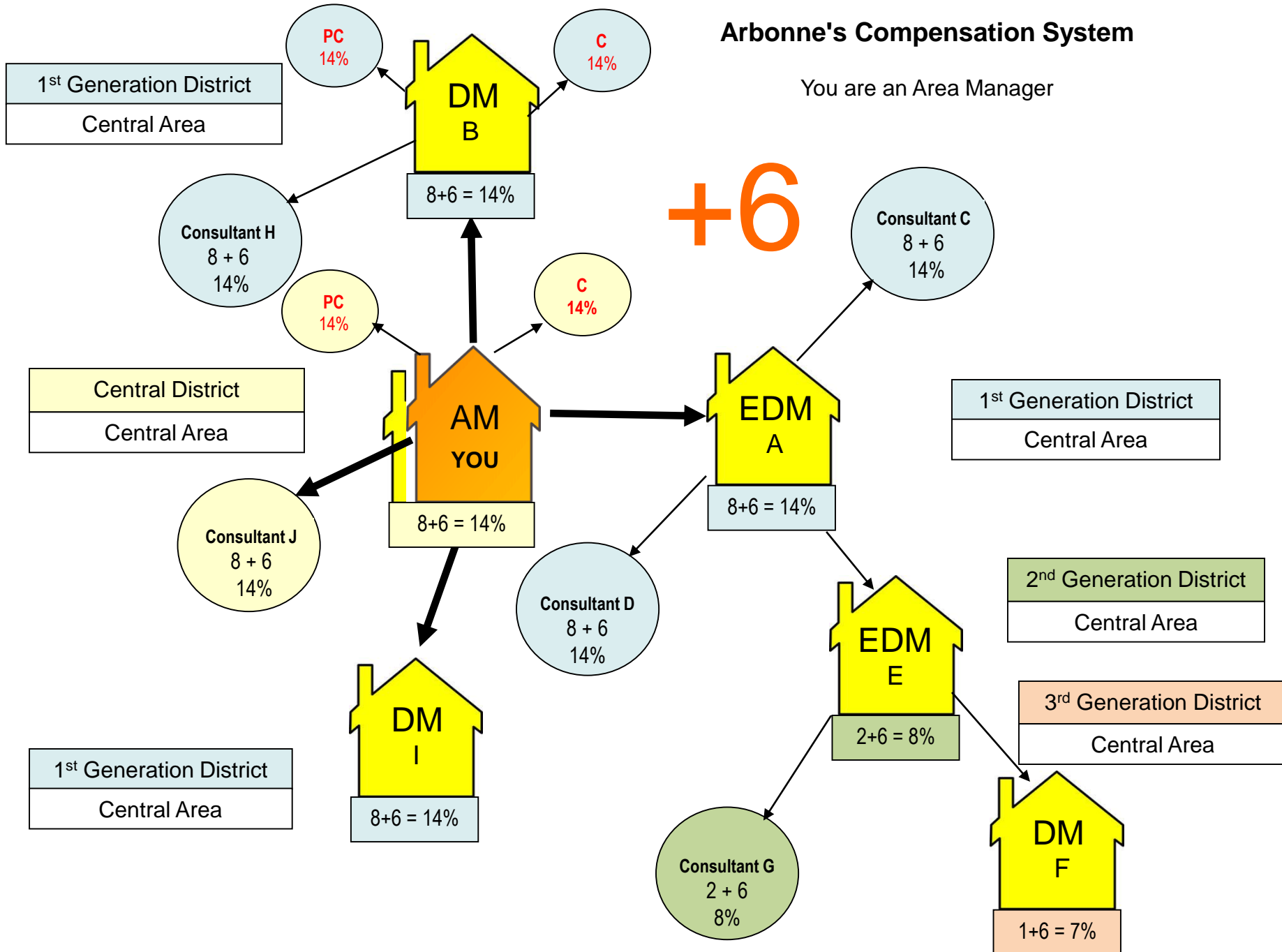
Arbonne's Compensation System

You are an Executive District Manager with **three** 1st generation districts



Arbonne's Compensation System

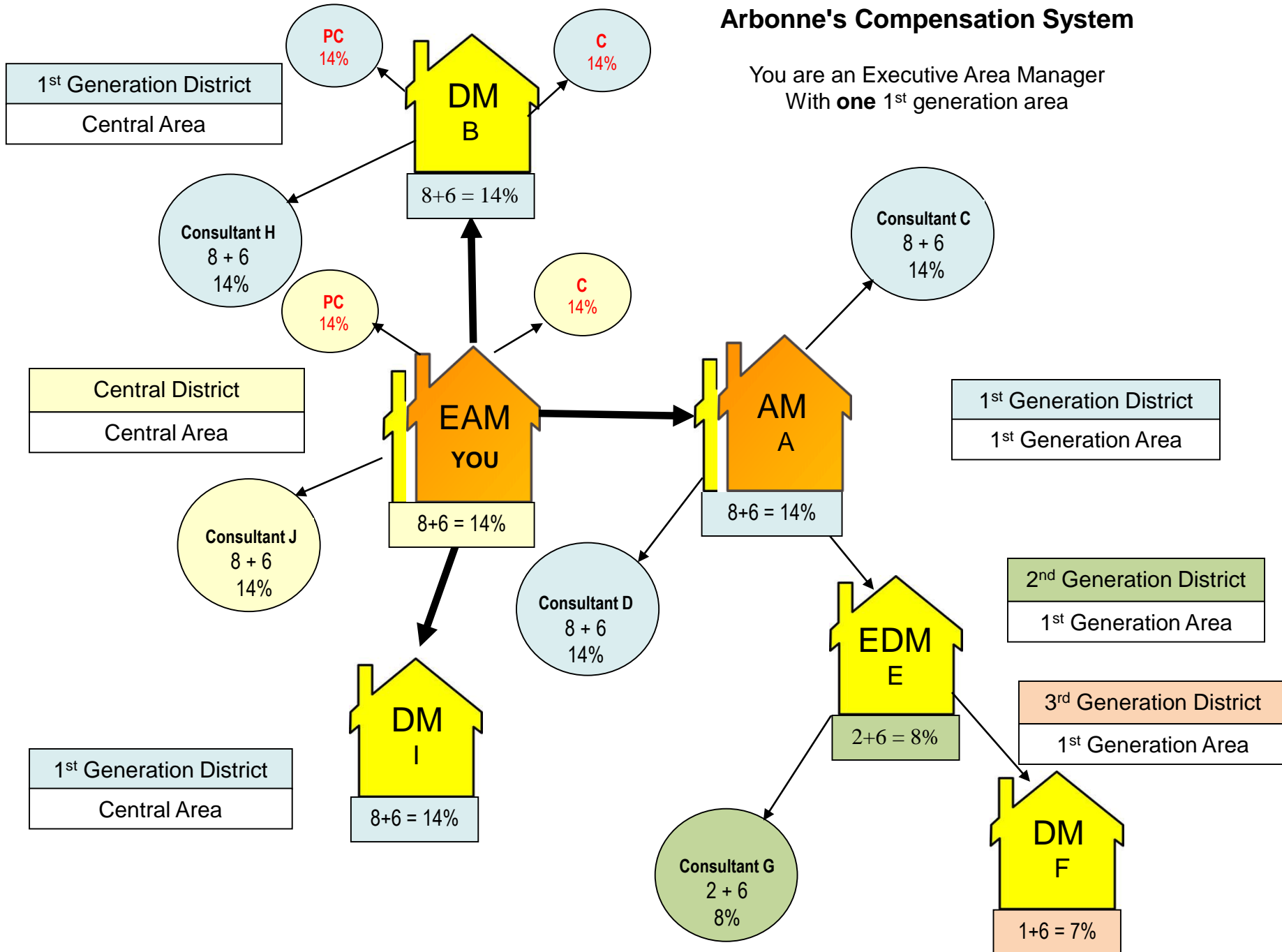
You are an Area Manager



	District	Area
Central Override	8%	6%
1st Generation Override	8%	6%
2nd Generation Override	2%	1%
3rd Generation Override	1%	1%

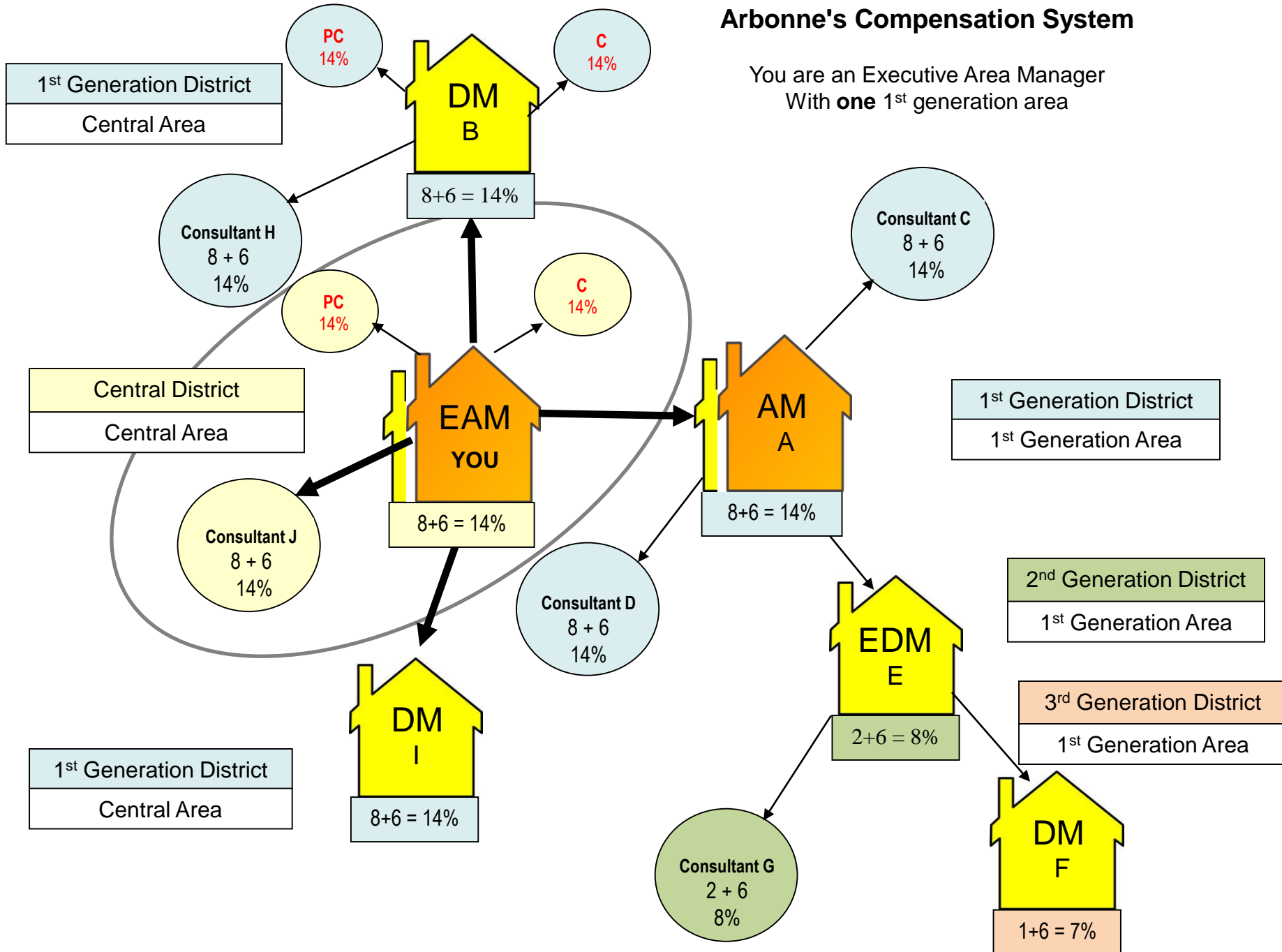
Arbonne's Compensation System

You are an Executive Area Manager
With **one** 1st generation area



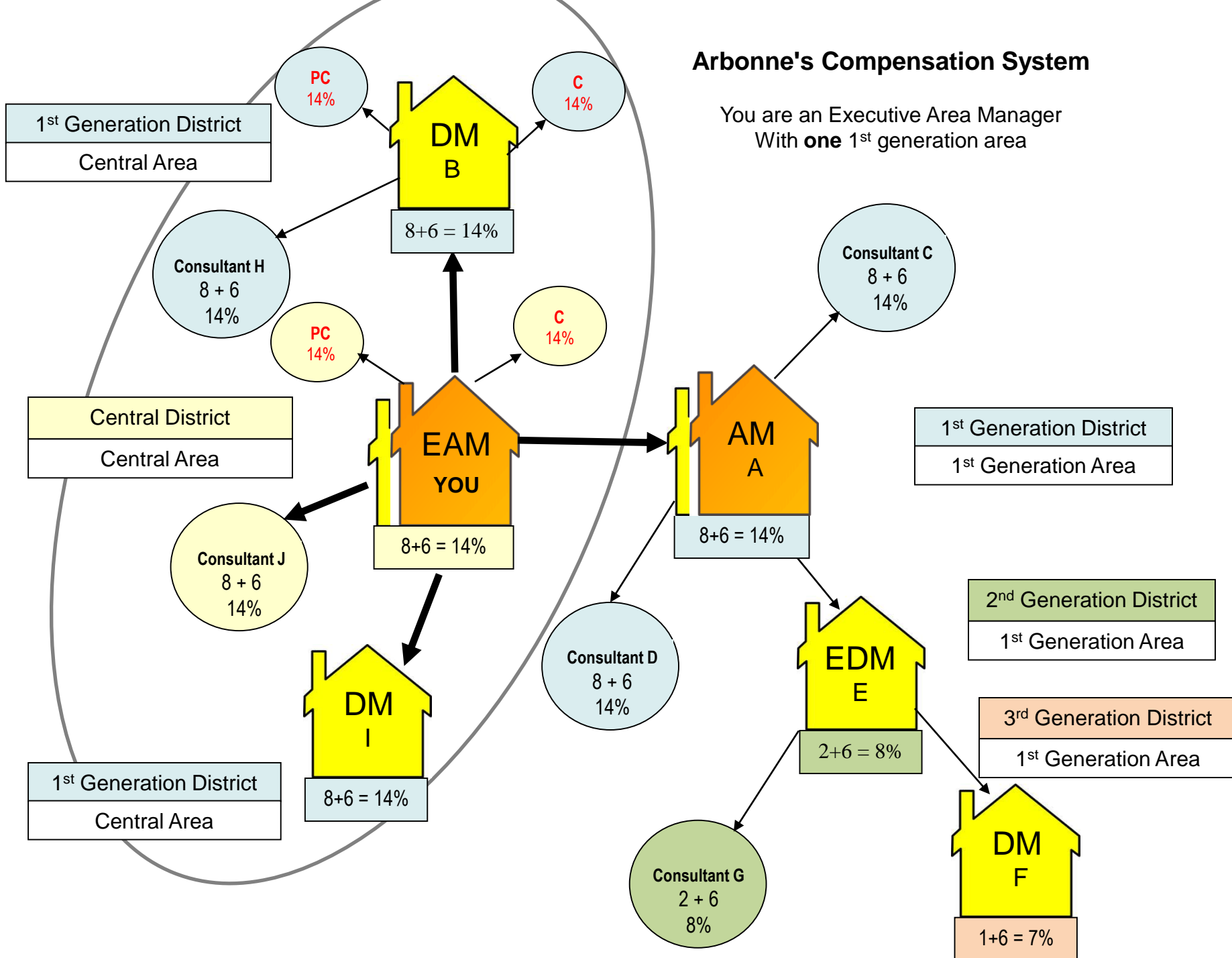
Arbonne's Compensation System

You are an Executive Area Manager
With **one** 1st generation area



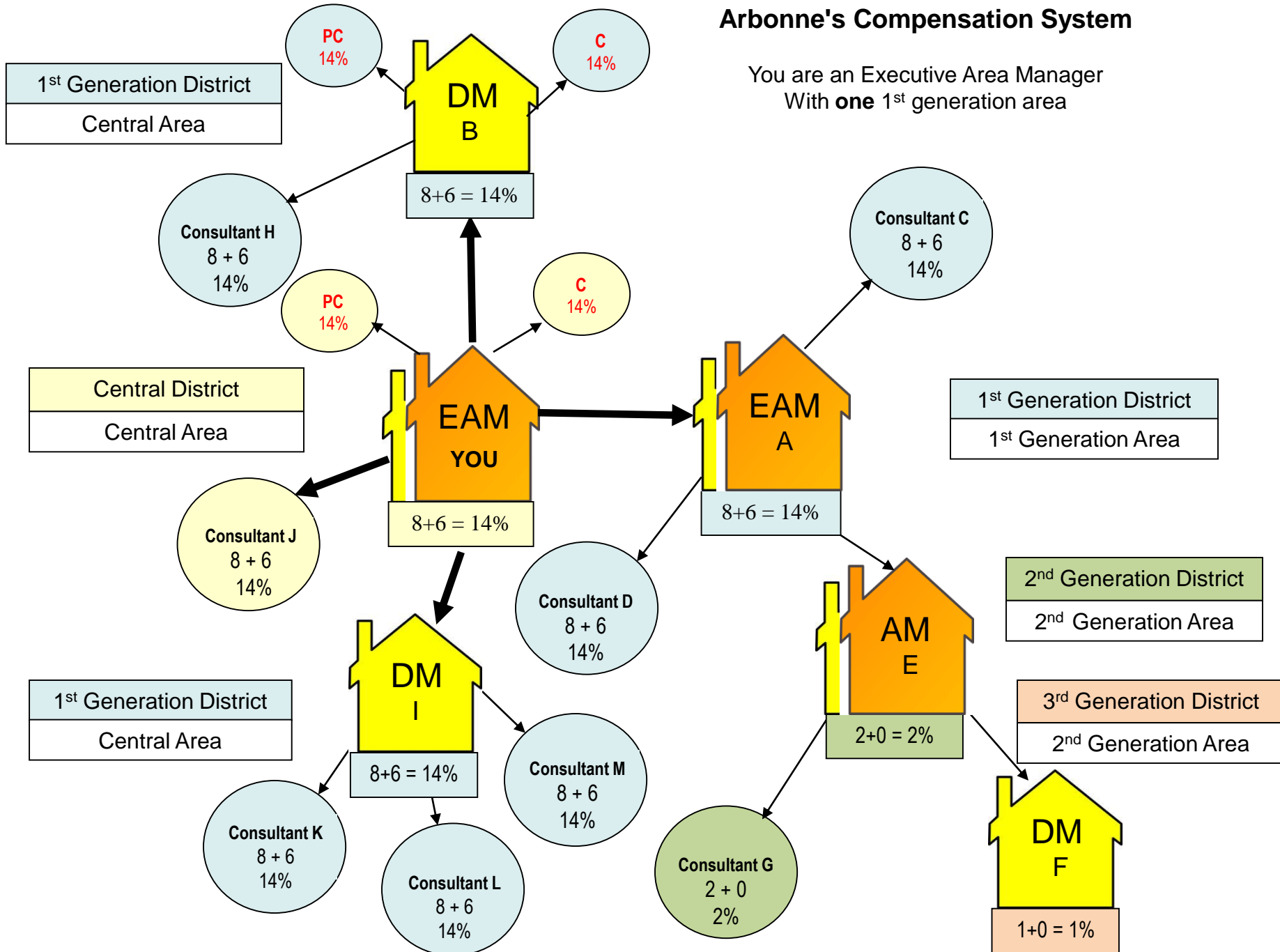
Arbonne's Compensation System

You are an Executive Area Manager
With **one** 1st generation area



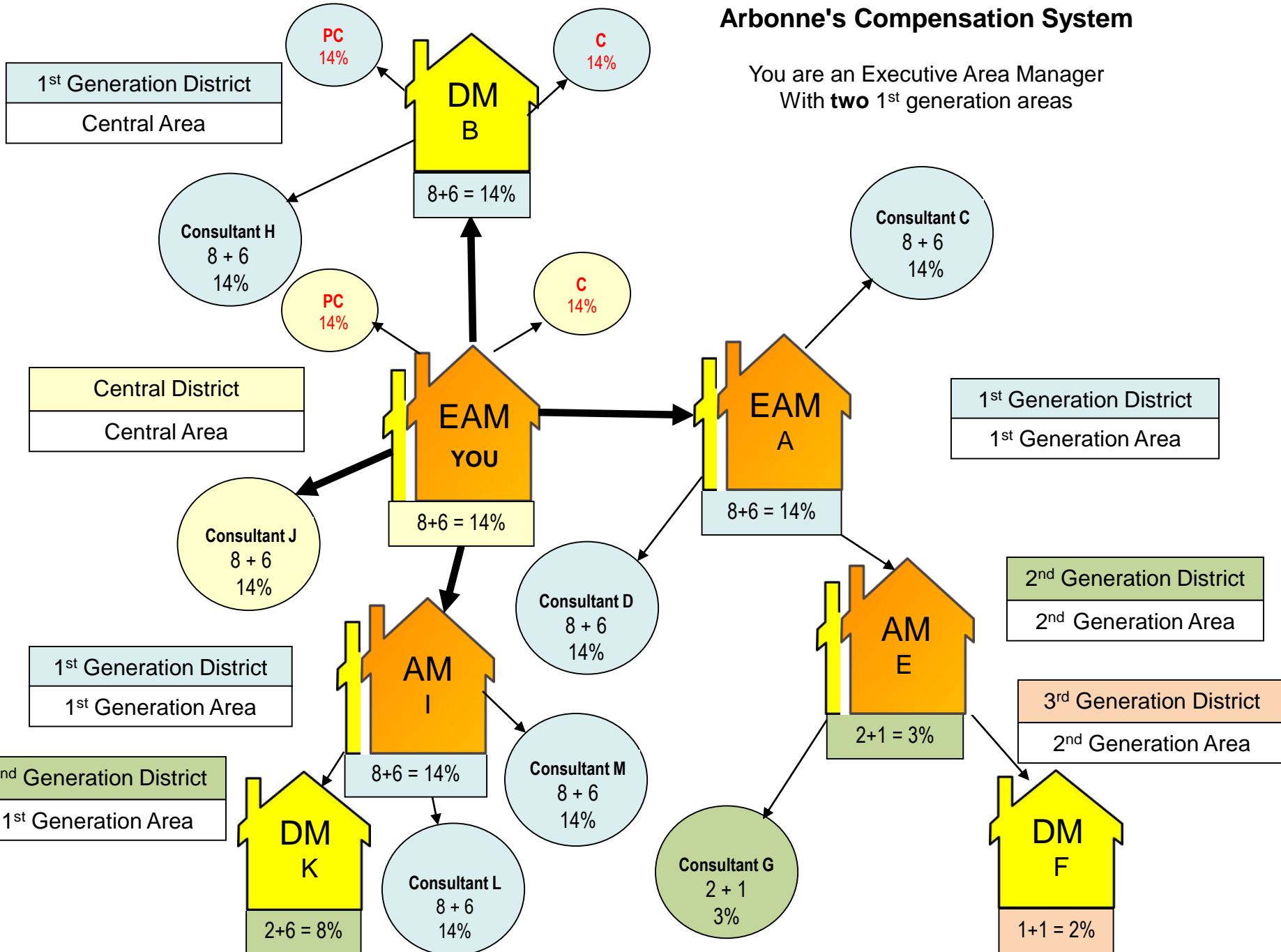
Arbonne's Compensation System

You are an Executive Area Manager
With **one** 1st generation area



Arbonne's Compensation System

You are an Executive Area Manager
With **two** 1st generation areas



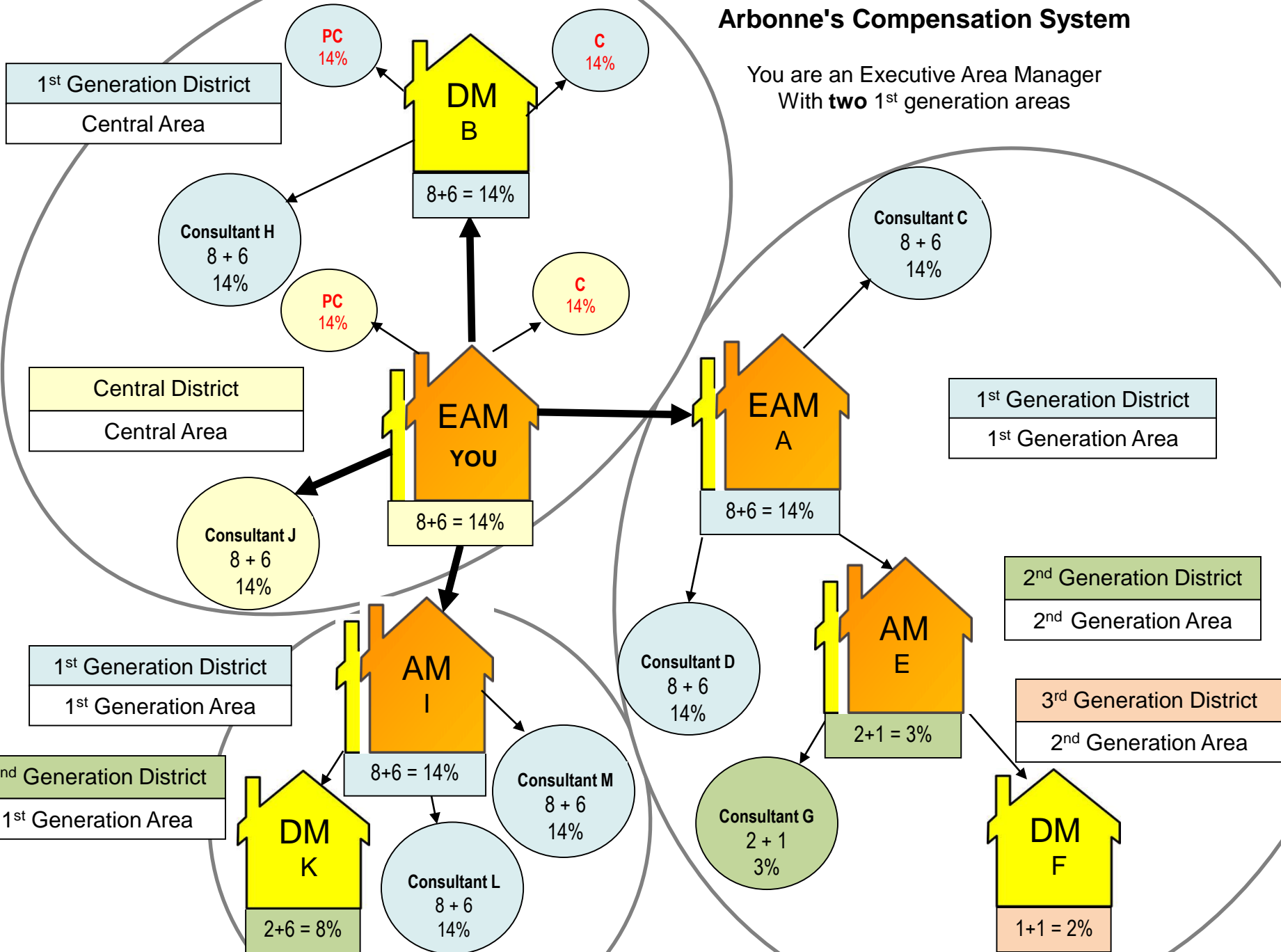
	District	Area
Central Override	8%	6%
1st Generation Override	8%	6%
2nd Generation Override	2%	1%
3rd Generation Override	1%	1%

Promoting to Region

- Accumulate 96,000 QV over 2 months or 120,000 QV over 3 months
- accumulate 40,000 QV in the 1st month and in the last month of the 2 or 3 month period
- A maximum of 40,000 QV can come from the team of each direct AM)
- Personally buy/sell 150 PQV each month

Arbonne's Compensation System

You are an Executive Area Manager
With **two** 1st generation areas



Arbonne's Compensation System

You are a Regional Vice President

+3

1st Generation District
Central Area
Central Region

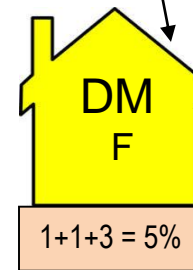
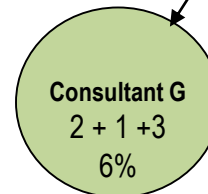
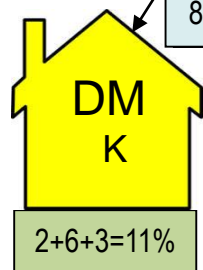
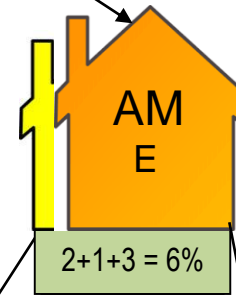
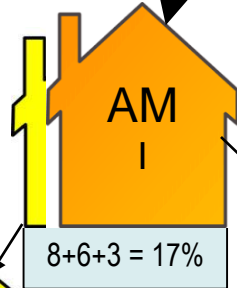
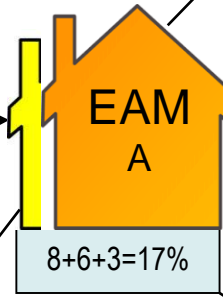
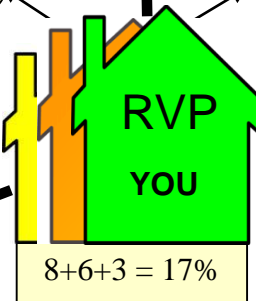
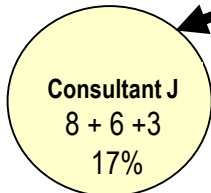
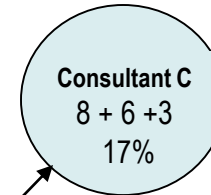
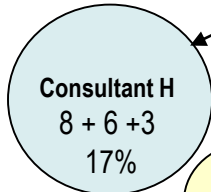
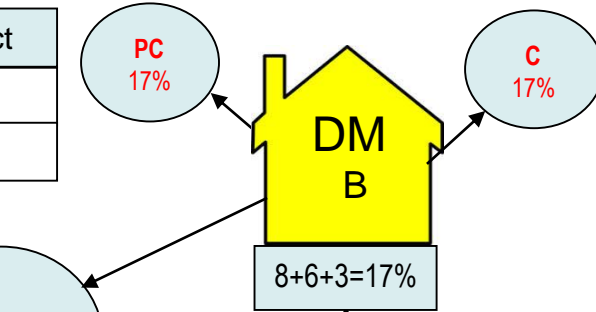
Central District
Central Area
Central Region

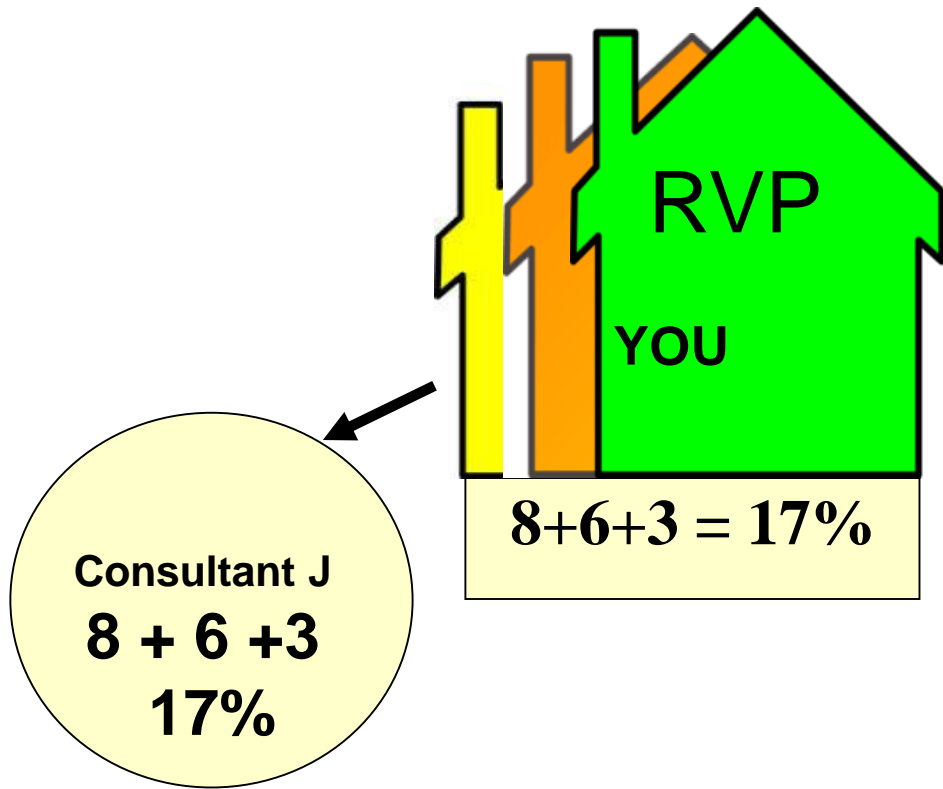
1st Generation District
1st Generation Area
Central Region

1st Generation District
1st Generation Area
Central Region

2nd Generation District
2nd Generation Area
Central Region

3rd Generation District
2nd Generation Area
Central Region

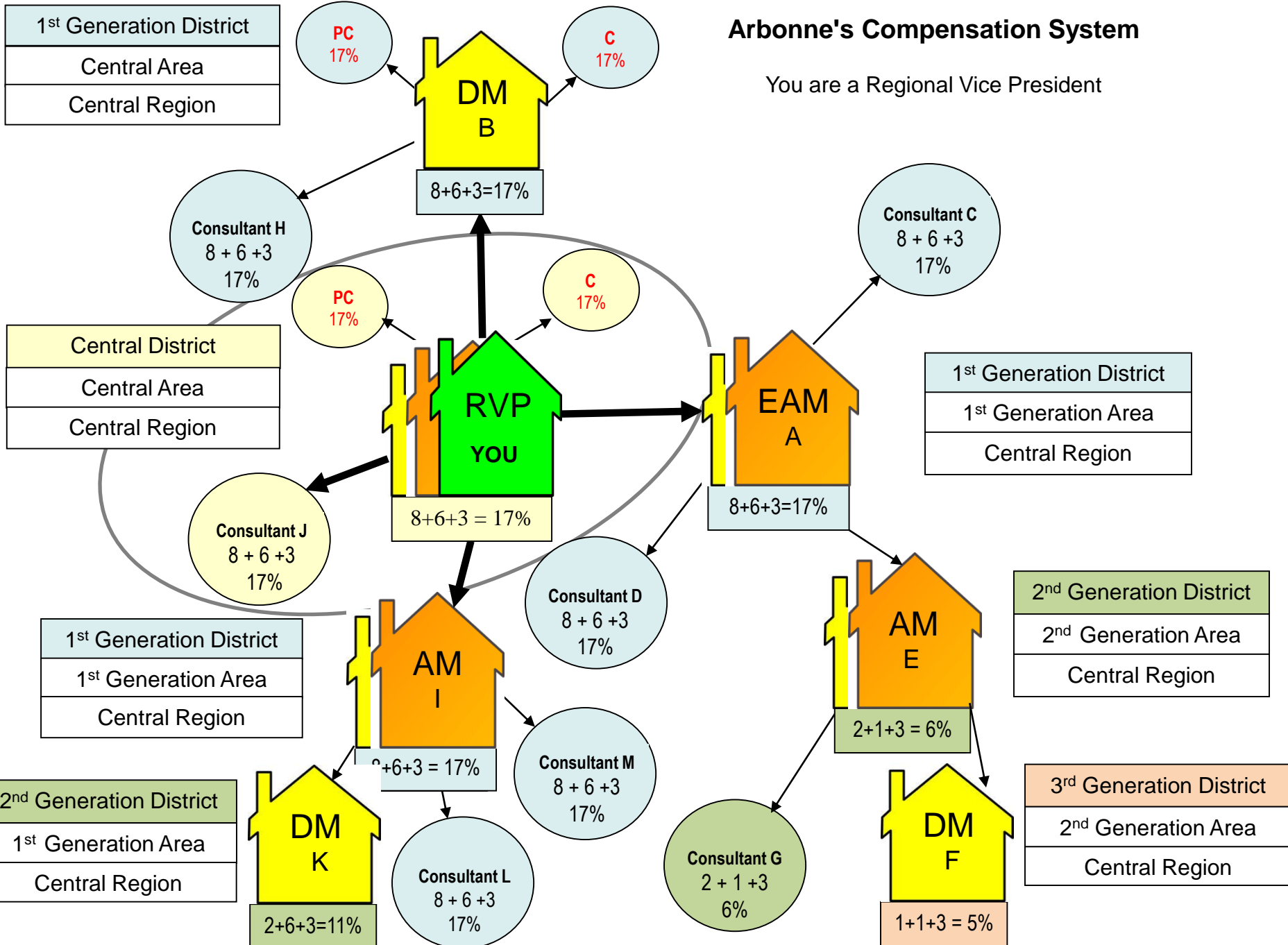




	District	Area	Region
Central Override	8%	6%	3%
1st Generation Override	8%	6%	3%
2nd Generation Override	2%	1%	2%
3rd Generation Override	1%	1%	2%

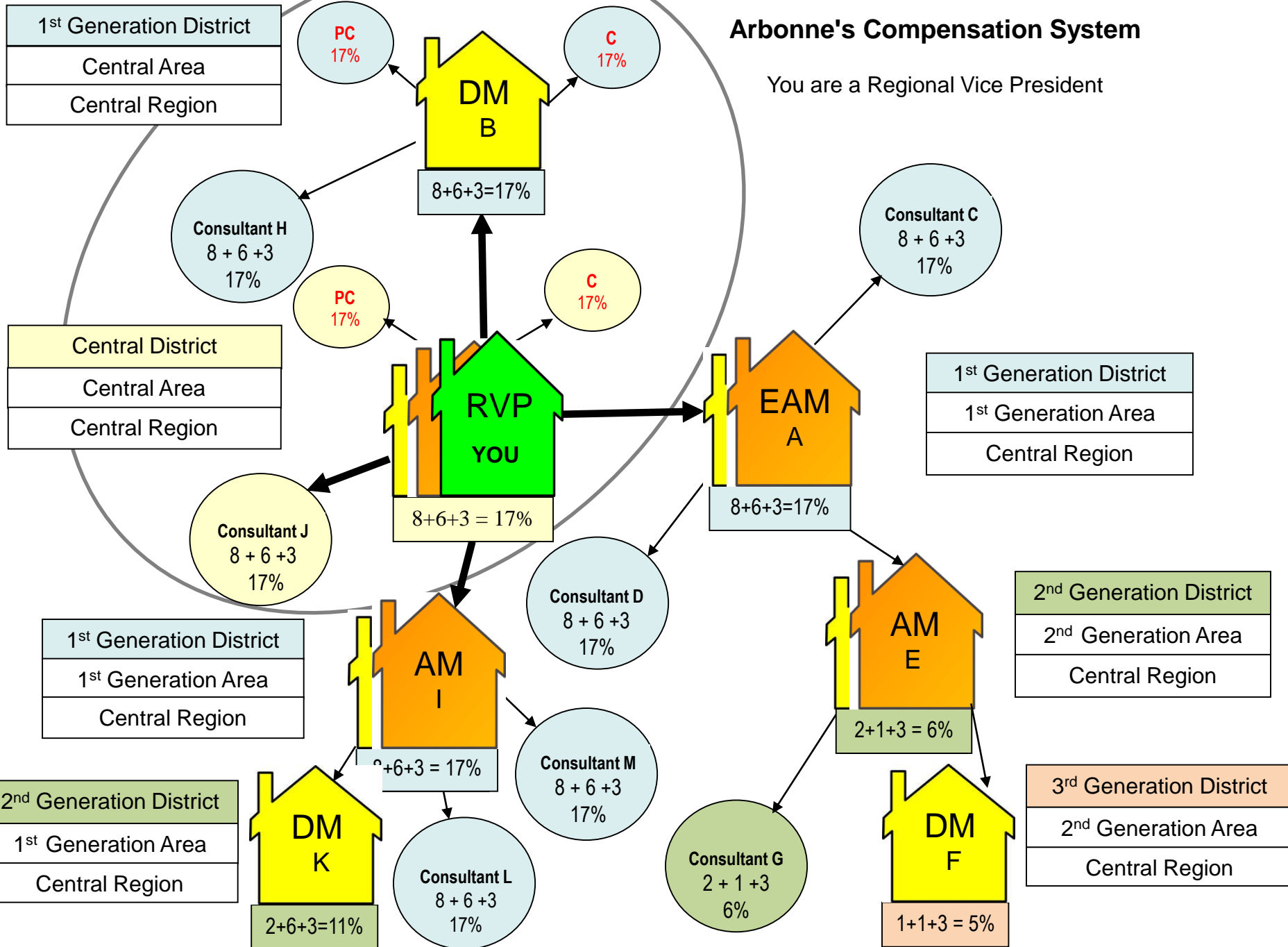
Arbonne's Compensation System

You are a Regional Vice President



Arbonne's Compensation System

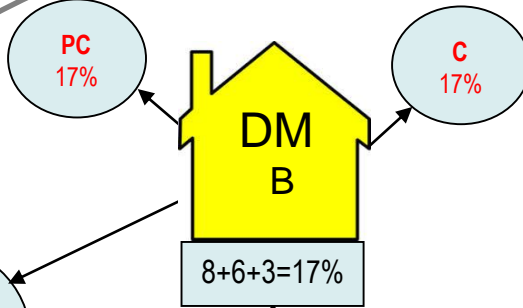
You are a Regional Vice President



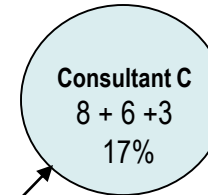
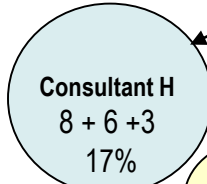
Arbonne's Compensation System

You are a Regional Vice President

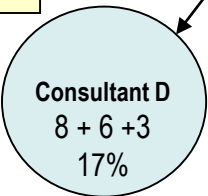
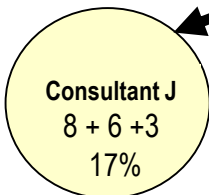
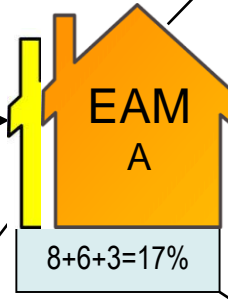
1st Generation District
Central Area
Central Region



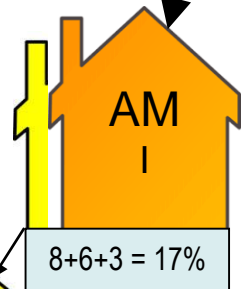
Central District
Central Area
Central Region



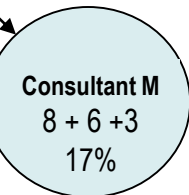
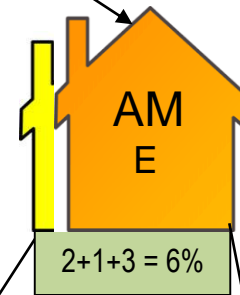
1st Generation District
1st Generation Area
Central Region



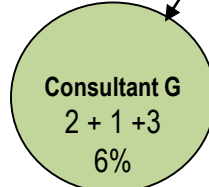
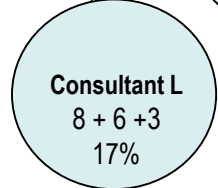
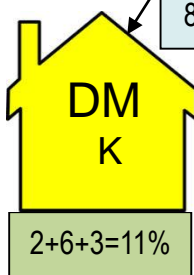
1st Generation District
1st Generation Area
Central Region



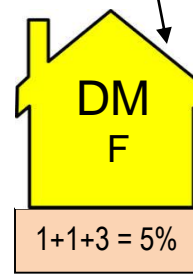
2nd Generation District
2nd Generation Area
Central Region



2nd Generation District
1st Generation Area
Central Region



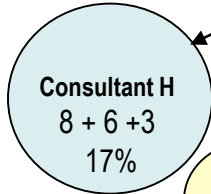
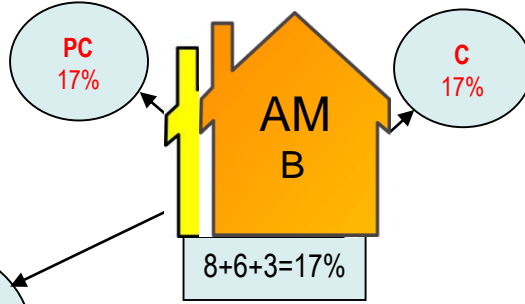
3rd Generation District
2nd Generation Area
Central Region



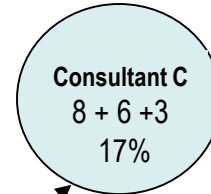
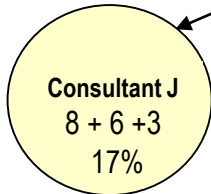
Arbonne's Compensation System

You are a Regional Vice President
With **one** 1st generation region

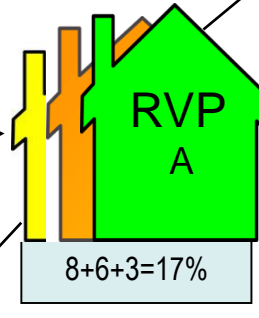
1 st Generation District
Central Area
Central Region



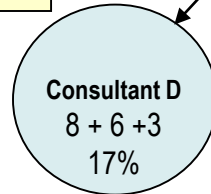
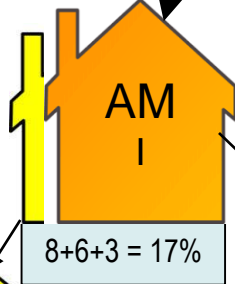
Central District
Central Area
Central Region



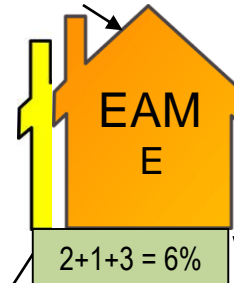
1 st Generation District
1 st Generation Area
1 st Generation Region



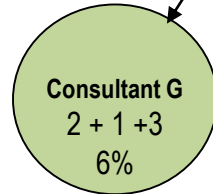
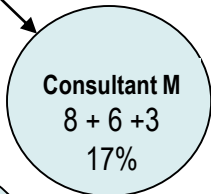
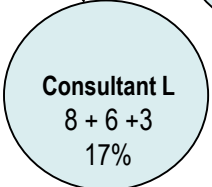
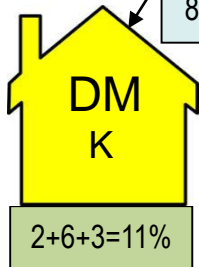
1 st Generation District
1 st Generation Area
Central Region



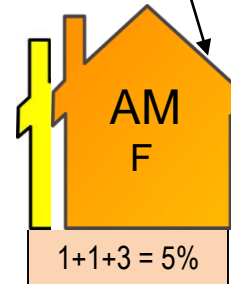
2 nd Generation District
2 nd Generation Area
1 st Generation Region



2 nd Generation District
1 st Generation Area
Central Region

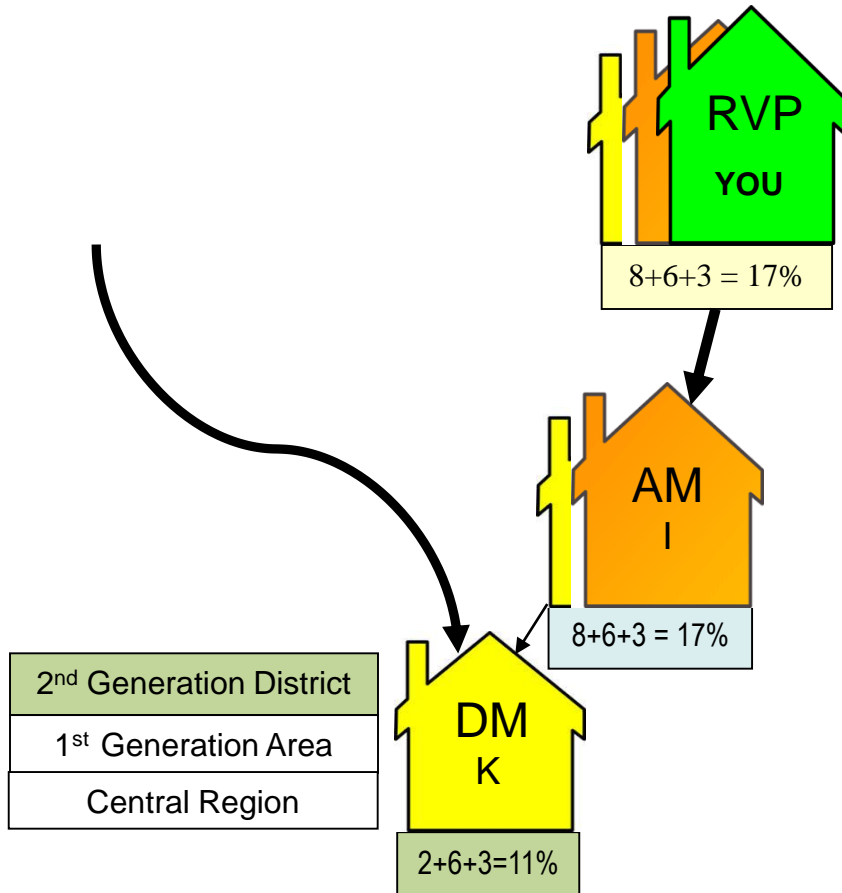


3 rd Generation District
3 rd Generation Area
1 st Generation Region



Arbonne's Compensation System

You are a Regional Vice President
With **one** 1st generation region



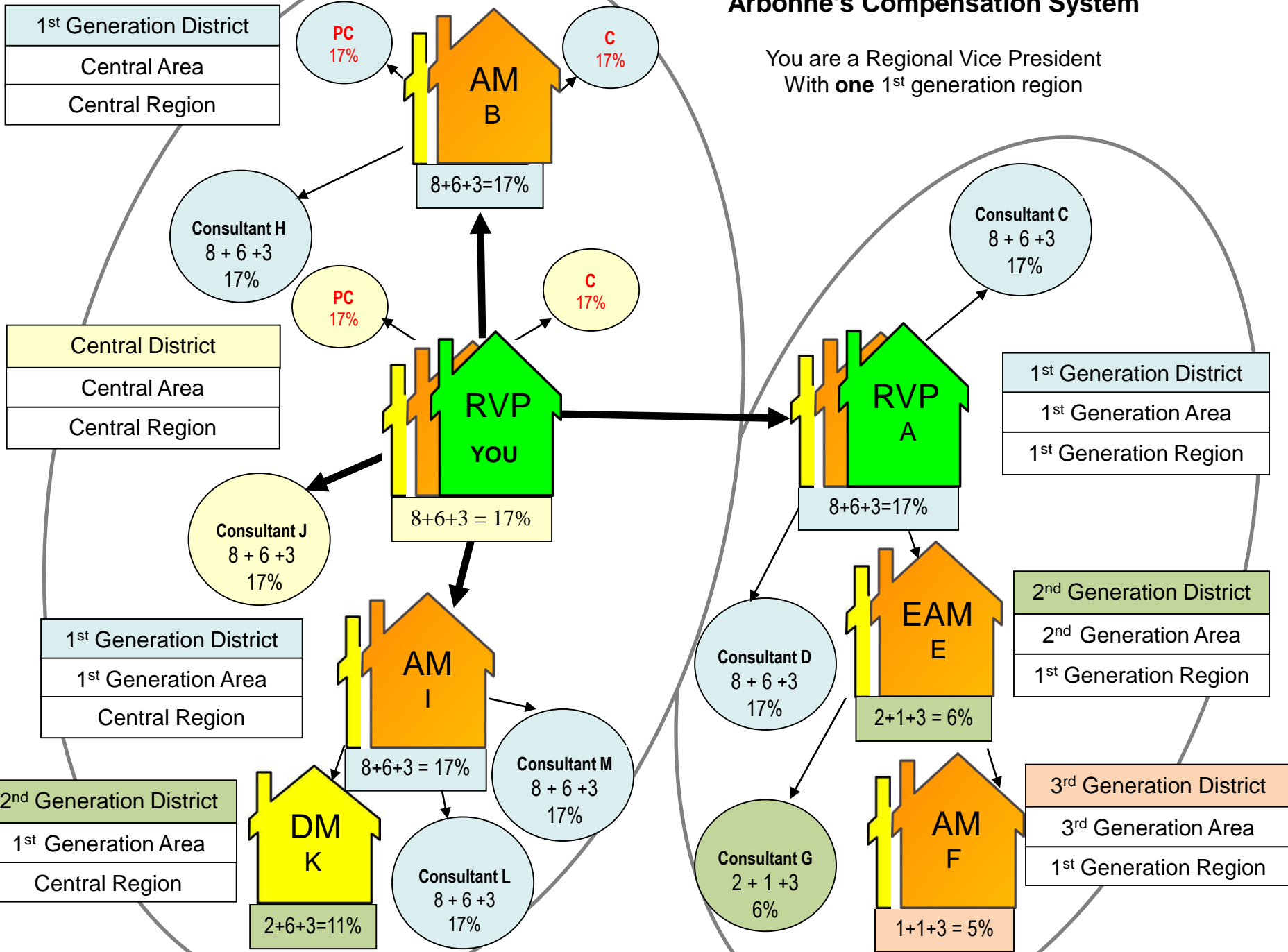
*	District	Area	Region
Central Override			3%
1st Generation Override		6%	
2nd Generation Override	2%		
3rd Generation Override			

Promoting to Nation

- Accumulate 384,000 QV over 2 months or 480,000 QV over 3 months
- accumulate 160,000 QV in the 1st month and in the last month of the 2 or 3 month period
- A maximum of 160,000 QV can come from the team of each direct RVP)
- Personally buy/sell 150 PQV each month

Arbonne's Compensation System

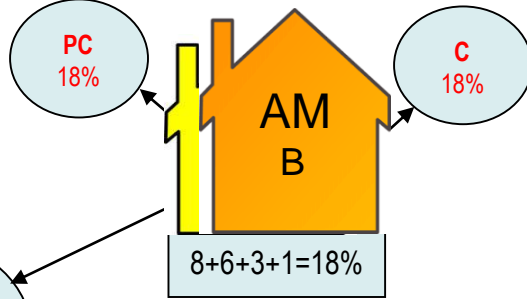
You are a Regional Vice President
With **one** 1st generation region



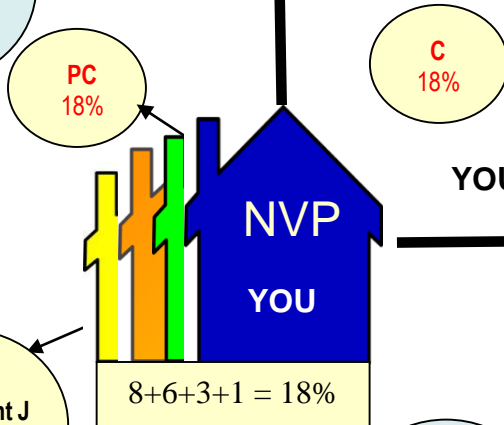
Arbonne's Compensation System

You are a National Vice President

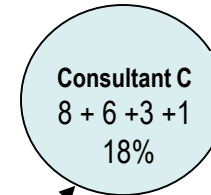
1 st Generation District
Central Area
Central Region
Central Nation



Central District
Central Area
Central Region
Central Nation

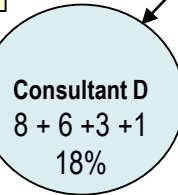
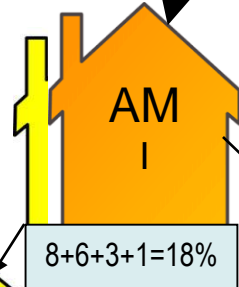


+1



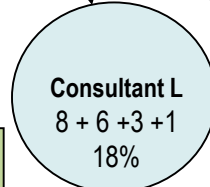
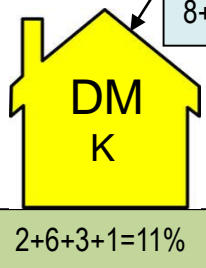
1 st Generation District
1 st Generation Area
1 st Generation Region
Central Nation

1 st Generation District
1 st Generation Area
Central Region
Central Nation



2 nd Generation District
2 nd Generation Area
1 st Generation Region
Central Nation

2 nd Generation District
1 st Generation Area
Central Region
Central Nation



3 rd Generation District
3 rd Generation Area
1 st Generation Region
Central Nation

	District	Area	Region	Nation
Central Override	8%	6%	3%	1%
1st Generation Override	8%	6%	3%	1%
2nd Generation Override	2%	1%	2%	1%
3rd Generation Override	1%	1%	2%	1%
4th Generation Override	0%	0%	0%	1%
5th Generation Override	0%	0%	0%	1%
6th Generation Override	0%	0%	0%	1%

