

## 2015 Independent Consultant Compensation Plan/Levels of Management

For full details, download the Success Plan (updated June 2015) from http://thesource.arbonne.com

LEVEL OF MANAGEMENT	C	D DISTRICT MANAGER	A AREA MANAGER	R REGIONAL VICE PRESIDENT	NATIONAL VICE PRESIDENT
QUALIFICATION REQUIREMENTS	Application: \$79 first year  Renewal fee of \$30 for subsequent years (instant \$15 rebate if \$150+ order is placed at time of renewal)	\$6,000 QV total over 1 or 2 consecutive months OR \$7,500 QV over 3 consecutive months Minimum \$2,500 QV in last month Minimum \$1,000 PQV over qual period	\$24,000 QV total over 2 consecutive months OR \$30,000 QV over 3 consecutive months  Minimum \$10,000 QV 1st and last month of qualification  Minimum \$2,500 QV in central district each month of qual	\$96,000 QV total over 2 consecutive months OR \$120,000 QV over 3 consecutive months Minimum \$40,000 QV 1st and last month of qualification	\$384,000 QV over 2 consecutive months OR \$480,000 QV over 3 consecutive months  Minimum \$160,000 QV 1st and last month of qualification
COMMISSIONS/ OVERRIDES		<b>8%</b> on self and team	Same benefits as DM +6% (up to 14%) by personally sponsored preferred	Same benefits as DM & AM +3% (up to 17%)	Same benefits as DM, AM and RVP +1% (up to 18%)
MONTHLY MAINTENANCE REQUIREMENTS	\$1,200 PQV per <u>year</u> (may come from Clients & PCs)	\$2,500 QV in central district	\$10,000 QV in central area	\$40,000 QV in central region	\$160,000 QV in central nation
AVERAGE INCOME PER MONTH	\$125+ /month + 35% discount	\$250+ /month + 35% discount minimum each month to receive	\$1,200+ / month +35% discount	\$5,000+ / month +35% discount	\$22,500+ / month + 35% discount
CASH BONUS	No cash bonus	\$200 cash bonus \$5,000 QV + 5 new consultants or PCs in central district with \$150+ PQV	\$400 cash bonus \$20,000 QV + 10 new consultants or PCs in central area with \$150+ PQV	\$600 cash bonus \$60,000 QV + 30 new consultants or PCs in central region with \$150+ PQV + Mercedes-Benz bonus up to \$800	Receive highest bonus earned from any level + Mercedes-Benz bonus up to \$1,000

<sup>\*</sup>Average Income is not guaranteed, each Consultant's income differs depending on their own efforts

Disclaimer: This document was prepared by an Independent Consultant with Arbonne, for use by other Independent Consultants. It is not an official document provided or prepared by Arbonne International

<sup>\*\*</sup> This is a summary of the compensation plan, it is the responsibility of each Consultant to review and understand the official Success Plan from Arbonne International