





# 2015 Independent Consultant Compensation Plan/Levels of Management

For full details, download the Success Plan (updated June 2015) from <http://thesource.arbonne.com>

LEVEL OF MANAGEMENT	<b>C</b> CONSULTANT	<b>D</b> DISTRICT MANAGER	<b>A</b> AREA MANAGER	<b>R</b> REGIONAL VICE PRESIDENT 	<b>N</b> NATIONAL VICE PRESIDENT 
QUALIFICATION REQUIREMENTS	Application: <b>\$105 first year</b>  Renewal fee of \$25 for subsequent years	<b>6,000 QV</b> total over 1 or 2 consecutive months OR <b>7,500 QV</b> over 3 consecutive months Minimum 2,500 QV in last month Minimum 1,000 PQV over qual period	<b>24,000 QV</b> total over 2 consecutive months OR <b>30,000 QV</b> over 3 consecutive months Minimum 10,000 QV 1st and last month of qualification Minimum 2,500 QV in central district each month of qual	<b>96,000 QV</b> total over 2 consecutive months OR <b>120,000 QV</b> over 3 consecutive months Minimum 40,000 QV 1st and last month of qualification	<b>384,000 QV</b> over 2 consecutive months OR <b>480,000 QV</b> over 3 consecutive months Minimum 160,000 QV 1st and last month of qualification
<b>150 PQV</b> minimum each month to receive override commission, to qualify and to promote through management levels					
COMMISSIONS/ OVERRIDES		<b>8%</b> on self and team	Same benefits as DM <b>+6%</b> (up to <b>14%</b> )	Same benefits as DM & AM <b>+3%</b> (up to <b>17%</b> )	Same benefits as DM, AM and RVP <b>+1%</b> (up to <b>18%</b> )
<b>+15%</b> profit on orders placed by personally sponsored preferred clients (based on retail price)					
MONTHLY MAINTENANCE REQUIREMENTS	<b>1,200 PQV</b> per year (may come from Clients & PCs)	<b>2,500 QV</b> in central district	<b>10,000 QV</b> in central area	<b>40,000 QV</b> in central region	<b>160,000 QV</b> in central nation
AVERAGE INCOME PER MONTH		<b>\$379.50+</b> /month + 35% discount	<b>\$1,877.90+</b> / month +35% discount	<b>\$7,557.85+</b> / month +35% discount	<b>\$19,860.75+</b> / month + 35% discount
<b>150 PQV</b> minimum each month to receive override commission, to qualify and to promote through management levels					
CASH BONUS	No cash bonus	<b>\$250 Cash Bonus</b> with Central District QV of 5,000 and minimum 5 new Consultants or PCs with at least 150 PQV in Start Month.	<b>\$500 cash bonus</b> 20,000 QV + 10 new consultants or PCs in central area with at least 150 PQV in Start Month, receive the greater of the District or Area Cash Bonus.	<b>\$750 cash bonus</b> 60,000 QV + 30 new consultants or PCs in central region with at least 150 PQV in Start Month, receive the greater of the Region, Area or District Cash Bonus. <b>\$1,100 Mercedes-Benz Cash Bonus</b> with Central Region QV of 40,000.	Receive <b>highest bonus</b> earned from any level <b>+ \$1,400 Mercedes-Benz Cash Bonus with Central Nation QV 160,000</b>