



DISCOVER
ARBONNE®

Are you ready to make a change?



Discover Arbonne



The Next Generation Income Opportunity



The Arbonne® Story

- Botanically based beauty, health and wellness company with a 35-year history
- Cutting-edge research and development
- Passionate culture of Independent Consultants
- Global opportunity
- Generous compensation plan
- Opportunity for willable business
- Experienced, committed Home Office team
- State-of-the-art distribution and support centres



1975



1980



1985



1990



1995



2000



2006



2007



2009



2012



2013



The Arbonne Product Advantage



Our products are unique:

- Plant-based formulations, blending the best of science and nature
- Highest-quality ingredients from around the globe
- pH correct and hypo-allergenic
- Vegan certified
- Dermatologist-tested
- Clinically proven
- Never tested on animals
- Built on Swiss heritage to European standards



The Arbonne Product Advantage



Our products are formulated *without*:

- Gluten
- Petrolatum
- Animal products or by-products, and never tested on animals
- Formaldehyde-donating preservatives
- Chemical dyes and fragrances
- Artificial sweeteners, colours or flavours
- Parabens or phthalates



Wide Range of Consumable Products

Arbonne offers prestige beauty, health and wellness products with targeted results.



Skincare



Bath & Body /
Spa Experience



Specialty Treatment



Hair



Sun



Makeup



Nutrition & Wellness



Deodorant &
Toothpaste

A Product-Driven Company



Why Arbonne? Why Now?

Baby Boomers



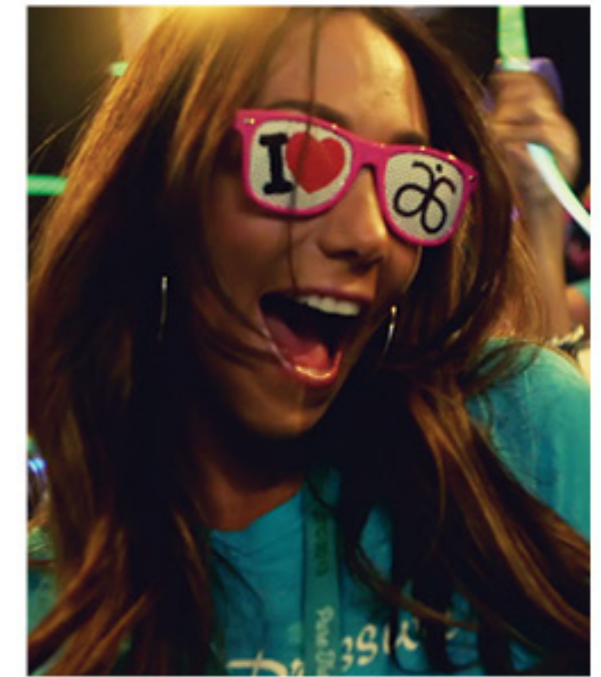
Gen X



Millennials



Digital Generation



Arbonne Advantage:

Economic
Opportunity

Ever Green
Commitment

Ownership &
Flexible Lifestyle

Internet-Based
Business

Network marketing is booming, and people want more from the time they spend working, regardless of age, generation or socioeconomic level.



What is Network Marketing?

Traditional Retail



Network Marketing



- Marketing and distributing a product via word of mouth
- Effective distribution system
- Company provides infrastructure
- Flexible schedule
- Ownership opportunity
- Lifestyle choice



Why Arbonne?

It's so much more than a business.

Results

- Personal product experiences
- Ability to run your own business

Support

- Complete website to support Clients 24/7
- Training resources and social media
- Support and mentoring
- Customized training programs from Arbonne University

Personal Development

- Improve presentation and leadership skills
- Give back to your community through your business and Arbonne Charitable Foundation®
- Grow as a person and as a leader
- Increase confidence and overall well-being





Experience and Share Better Products

STOP

STOP

- Buying skincare products in the retail stores and paying their overhead
- Giving your money to stores who don't pay you a commission

START

START

- Enjoying the benefits of Arbonne products
- Buying superior products at a discount from your own Arbonne business
- Getting paid when others purchase Arbonne products from you

SHARE

SHARE

- With others how to do the same
- With people how to buy better, healthier, safer products
- How to order online and have products safely delivered to your door

Show others how to redirect their personal care spending.



It Starts With You





Build Your Network of Independent Consultants and Clients





Build Your Network of Independent Consultants and Clients





Continue to Strengthen Your Retail Network





Four Ways to Earn an Income

1

Commissions

Your profit
from personal
product sales

2

Overrides

Your earnings
from product sales
by your team

3

Mercedes-Benz Cash Bonus Program

For Vice Presidents
and up

4

Cash Bonuses

Your bonus at
every level of
management
based on sales by
your team



A Generous Compensation Plan



Level	Average Monthly Income	Average Time to Position
District Manager	\$269	4 Months
Area Manager Will Your Business	\$1,339	12 Months
Regional Vice President  \$100,000 Life Insurance at ERVP	\$5,552	25 Months
National Vice President 	\$17,103 With Unlimited Income Potential	42 Months

For complete details on the Arbonne Compensation Plan, visit arbonne.ca > Opportunity > SuccessPlan.



Where Do You See Yourself?

Three Ways to Join



Host

- Receive free products and benefits
- Invite friends and family to learn about Arbonne products

Client/Preferred Client

- Benefit from personalized shopping assistance from your Arbonne Independent Consultant
- Join as a Preferred Client for just \$24 to enjoy at least a 20% discount off SRP of all products
- Preferred Advantage Program: Earn rewards to use toward future orders

Independent Consultant

- “I’m ready to start my business”
- Join for just \$95
- Enjoy 35% off Suggested Retail Price
- Unlimited income potential
- Opportunity to earn Mercedes-Benz Cash Bonus
- Personal growth and development



Dream Big!

- You are where you are today because of the choices you made yesterday
- If you keep doing what you are doing, where will you be in five years?
- Instead of asking what if it doesn't work, ask yourself: What if it does?

Will you say yes to your future today?



INDEPENDENT CONSULTANT COMPENSATION SUMMARY | CA

THERE ARE NO GUARANTEES REGARDING INCOME, AND THE SUCCESS OR FAILURE OF EACH ARBONNE INDEPENDENT CONSULTANT, LIKE ANY OTHER BUSINESS, DEPENDS ON EACH INDEPENDENT CONSULTANT'S OWN SKILLS AND PERSONAL EFFORT. YOU SHOULD NOT RELY ON THE RESULTS OF OTHER ARBONNE INDEPENDENT CONSULTANTS AS AN INDICATION OF WHAT YOU SHOULD EXPECT TO EARN.

ARBONNE PUBLISHES A SUMMARY OF AVERAGE ANNUAL COMMISSIONS THAT ARE PAID TO ARBONNE INDEPENDENT CONSULTANTS. THIS INFORMATION IS UPDATED ANNUALLY AND CAN BE VIEWED ONLINE AT ARBONNE.CA. YOU CAN ALSO OBTAIN A COPY OF ARBONNE'S MOST RECENT INDEPENDENT CONSULTANT COMPENSATION SUMMARY BY CALLING ARBONNE AT 1.888.ARBONNE.

For complete program and incentive details, refer to the Arbonne SuccessPlan and Policies & Procedures Manual.

All currency is represented in Canadian dollars.

Earning Overrides, Bonuses and Preferred Client Commissions

During 2013, Arbonne paid in excess of \$177 million in Preferred Client commissions, overrides and bonuses (together "Earnings") to Arbonne Independent Consultants globally and \$38 million in Earnings in Canada and its territories. These Earnings do not include any retail commission income*. In Canada, Arbonne had an average of 37,500 Arbonne Independent Consultants during 2013**. Any Arbonne Independent Consultant who received Earnings in a month is an "Active Arbonne Independent Consultant" for purposes of this compensation summary. On a monthly basis, Canada had an average of 7,300 Active Arbonne Independent Consultants in 2013, or 19% of all Canadian Arbonne Independent Consultants. Because not all Arbonne Independent Consultants qualify to receive Earnings each month, the figures in this compensation summary represent the average Earnings paid in 2013 to the individuals who did. Typical Arbonne participants in Canada earned, on average, between \$250–\$2,000 in 2013.

*Arbonne Independent Consultants can earn up to 35% retail profit on Client purchases. Arbonne does not provide an estimate of average or actual Arbonne Independent Consultant income from retail sales in this compensation summary because published retail price is only a suggested price, Arbonne Independent Consultants are free to set their own retail prices for Clients, and many Arbonne Independent Consultants also purchase products to personally use.

**Figures regarding Arbonne Independent Consultants do not include Client or Preferred Client accounts, which are not eligible to participate in the Arbonne SuccessPlan.