

AGENDA – DREAM TEAM EVENT:

Sponsor brings Client Profile Sheets, Information Folders and Gifts for for guests on behalf of New Consultants (“seasoned” Consultants provide their own).

New Business Builder shares WHY they started the business (Sponsor coaches beforehand).

New Business Builder introduces everyone and why he/she chose them to be there (integrity, hard worker, fun, etc.). Be sincere about each individual.

Sponsor then shares about him/herself, then asks guests to share a little about themselves (job, married, kids).

Sponsor asks “Are any of you familiar with Arbonne?”

Sponsor asks, “Where do you see yourself in 5 years - If you keep doing what you’re doing now, what will your life look like 5 years from now?”

Sponsor shares their “WHY”

Sponsor shares Opportunity Presentation, with monthly incomes and has guests circle whether they are a 1,2 or 3 on Client Profile Sheet – or *ASK them right then and there – “Are you a 1,2, or 3?”*. (Love the 1’s and 2’s and ask them to support new BB by booking a product presentation to help new BB get started in their business! Book them that night!)

Gather Client Profile sheets.

Encourage questions!

The whole thing should last no more than an hour – no product is shared, remember this is a mini opportunity presentation.