



NAME	Invited / Attended My Launch	Gold Bag/ Fit Kit / Sample Given	Watch Discover Arbonne Video	Attend Live Discover Arbonne or Zoom DA	3 Way Call with Upline	EOA	Short Adventures in Arbonne / My Story video	Articles	Ask to Host (Live or Virtual FB)	Ask to connect/refer me to 2-4 people via text or email	Date scheduled to Follow Up on DA / Demo Drop	Decision/QV 1. (Client) 2. (PC) 3. (Consultant) 4. (Host) 5. (Not Now, Follow Up)
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